

NAIC Insurance Analysis and Information Services Department
P&C, Title, Life, Fraternal and Health Industry Snapshots
for the Period Ended June 30, 2014

Below are the June 30, 2014 Industry Financial Snapshots for the Property/Casualty, Title, Life, Fraternal, and Health Industries. The Snapshots were produced from data filed with the NAIC as of August 15, 2014. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

Property & Casualty

<i>(In Millions)</i>	<u>Chg.</u>	<u>2Q 2014</u>	<u>2Q 2013</u>	<u>2Q 2012</u>	<u>2Q 2011</u>	<u>2Q 2010</u>
Net Premiums Written	3.7%	\$250,412	\$241,364	\$231,595	\$222,974	\$217,008
Net Premiums Earned	4.2%	\$242,561	\$232,855	\$223,379	\$216,771	\$211,925
Net Losses Incurred	8.3%	\$142,793	\$131,841	\$136,889	\$150,268	\$129,854
Loss Expenses Incurred	3.5%	\$28,590	\$27,631	\$26,904	\$27,450	\$25,925
Other Underwriting Expenses	2.4%	\$69,195	\$67,569	\$65,639	\$62,614	\$61,057
Net Underwriting Gain/(Loss)	(72.5)%	\$1,591	\$5,792	(\$5,886)	(\$23,685)	(\$4,682)
Net Income	(20.2)%	\$28,513	\$35,720	\$20,150	\$6,555	\$22,176
Loss Ratio	2.2-pts	70.7%	68.5%	73.3%	82.0%	73.5%
Expense Ratio	(0.4)-pts	27.6%	28.0%	28.3%	28.1%	28.1%
Dividend Ratio	0.0-pts	0.6%	0.5%	0.5%	0.5%	0.5%
Combined Ratio	1.8-pts	98.9%	97.0%	102.2%	110.6%	102.1%
Net Unrealized Gain/(Loss)	(13.2)%	\$13,103	\$15,099	\$14,789	\$4,697	(\$8,815)
Net Investment Income Earned	(6.8)%	\$25,205	\$27,050	\$25,440	\$27,052	\$27,767
Investment Yield (Annualized)	(0.5)-pts	3.5%	4.0%	3.9%	4.1%	4.4%
Net Realized Gain/(Loss)	(31.6)%	\$7,565	\$11,051	\$4,099	\$3,912	\$4,355
Return on Revenue	(2.8)-pts	10.4%	13.2%	8.0%	2.6%	9.1%
Net Cash from Operations	(11.6)%	\$23,289	\$26,360	\$18,874	\$14,186	\$21,269

Industry Snapshots – June 30, 2014

	<i>Title</i>					
<i>(In Millions)</i>	Chg.	2Q 2014	2Q 2013	2Q 2012	2Q 2011	2Q 2010
Direct Premiums Written	(16.7)%	\$5,135	\$6,168	\$5,003	\$4,468	\$4,326
Direct Ops.	(14.0)%	\$541	\$630	\$628	\$658	\$600
Non-Aff. Agency Ops.	(15.4)%	\$3,165	\$3,742	\$2,937	\$2,746	\$2,676
Aff. Agency Ops.	(20.5)%	\$1,429	\$1,797	\$1,437	\$1,064	\$1,050
Premiums Earned	(15.7)%	\$5,149	\$6,106	\$5,035	\$4,529	\$4,268
Loss & LAE Incurred	(0.3)%	\$402	\$403	\$411	\$518	\$486
Operating Exp Incurred	(15.1)%	\$4,963	\$5,846	\$4,951	\$4,544	\$4,472
Net Operating Gain/(Loss)	(49.8)%	\$167	\$333	\$203	\$(6)	\$(185)
Net Inv. Income Earned	2.1%	\$117	\$115	\$144	\$129	\$165
Net Realized Gain/(Loss)	(155.8)%	\$(11)	\$21	\$6	\$25	\$28
Net Inv. Gain (Loss)	(21.9)%	\$106	\$135	\$151	\$154	\$193
Net Income	(43.2)%	\$211	\$372	\$255	\$127	\$47
Loss Ratio	1.2-pts	7.8%	6.6%	8.2%	11.4%	11.4%
Expense Ratio	0.6-pts	96.4%	95.9%	98.4%	100.4%	104.8%
Combined Ratio	1.8-pts	104.2%	102.5%	106.6%	111.8%	116.2%
Net Unrealized Gain/(Loss)	2,050.3%	\$110	\$5	\$87	\$43	\$(43)
Net Cash from Operations	(53.9)%	\$92	\$199	\$237	\$(66)	\$(18)

Life and Accident & Health Entities

<i>(\$ In Millions)</i>	Chg	2Q 2014	2Q 2013	2Q 2012	2Q 2011	2Q 2010
Direct Written Premium	1.6%	\$383,039	\$377,149	\$399,023	\$383,403	\$348,846
Life Direct Written Premium	(0.6)%	\$81,813	\$82,327	\$86,138	\$80,592	\$78,126
A&H Direct Written Premium	(8.0)%	\$83,042	\$90,299	\$92,931	\$88,957	\$86,732
Annuities, Dep. & Other DWP	6.7%	\$218,183	\$204,523	\$219,954	\$213,854	\$183,989
Net Earned Premium	15.6%	\$334,491	\$289,253	\$316,442	\$314,606	\$282,288
Net Investment Income	3.6%	\$88,287	\$85,227	\$84,025	\$85,331	\$80,724
General Expenses	(1.6)%	\$28,664	\$29,119	\$29,228	\$28,387	\$26,873
Operating Income	(19.3)%	\$25,220	\$31,267	\$24,680	\$20,999	\$12,247
Realized Gains/(Losses)	89.8%	\$(604)	\$(5,940)	\$(4,175)	\$(5,225)	\$(7,681)
Net Income/(Loss)	(2.8)%	\$24,616	\$25,327	\$20,505	\$15,774	\$4,566
Unrealized Gains/(Losses)	1,873.2%	\$11,244	\$(634)	\$3,065	\$6,513	\$8,559
ROA (Annualized)	(0.8) pts	0.84%	0.92%	0.78%	0.63%	0.20%
Net Investment Yield (Annualized)	0.1 pts	5.3%	5.2%	5.3%	5.5%	5.4%
	6-mo. Chg					
Capital & Surplus	4.9%	\$345,687	\$330,571	\$316,152	\$313,856	\$289,583

Note: Adjustments to exclude affiliated amounts were made where appropriate.

Industry Snapshots – June 30, 2014

Fraternal Societies

<i>(In Millions)</i>	Chg	2Q 2014	2Q 2013	2Q 2012	2Q 2011	2Q 2010
Total Direct Written Premium	5.0%	\$5,399	\$5,140	\$5,272	\$5,080	\$5,043
Life Direct Written Premium	(1.5)%	\$2,010	\$2,041	\$2,118	\$1,990	\$1,865
A&H Direct Written Premium	(3.4)%	\$318	\$329	\$340	\$347	\$362
Annuities, Dep. & Other DWP	6.9%	\$3,397	\$3,176	\$3,204	\$3,138	\$3,251
Net Earned Premium	5.5%	\$5,225	\$4,954	\$5,074	\$4,879	\$4,840
Net Investment Income	2.7%	\$2,745	\$2,672	\$2,676	\$2,558	\$2,484
Benefits	3.1%	\$5,479	\$5,316	\$5,757	\$5,520	\$5,548
General Expenses	(0.1)%	\$758	\$759	\$738	\$723	\$667
Operating Income (before refunds to m	16.1%	\$847	\$730	\$722	\$695	\$640
Refunds to Members	1.3%	\$335	\$330	\$406	\$418	\$427
Realized Gains/(Losses)	71.3%	\$77	\$45	\$56	\$70	\$33
Net Income/(Loss)	32.7%	\$589	\$444	\$372	\$347	\$246
ROA (Annualized)	0.0 pt	0.9%	0.9%	0.7%	0.7%	0.7%
Investment Yield (Annualized)	(0.2) pt	4.7%	4.9%	5.1%	5.5%	5.6%
	6-mo. Chg.					
Surplus	5.7%	\$12,475	\$10,031	\$9,309	\$9,631	\$8,928

Health Entities

<i>(In Millions)</i>	Chg.	2Q 2014	2Q 2013	2Q 2012	2Q 2011	2Q 2010
Direct Written Premium	14.0%	\$260,347	\$228,458	\$219,657	\$205,478	\$193,935
Net Earned Premium	14.6%	\$257,278	\$224,457	\$214,502	\$201,067	\$189,519
Net Investment Income Earned	14.5%	\$1,869	\$1,631	\$1,800	\$1,747	\$1,927
Underwriting Gain/(Loss)	(56.1)%	\$2,935	\$6,684	\$6,316	\$7,990	\$6,548
Net Income/(Loss)	(62.9)%	\$2,441	\$6,576	\$6,235	\$7,671	\$6,573
Total Hospital & Medical Exp.	13.7%	\$218,723	\$192,382	\$184,621	\$169,719	\$161,453
Loss Ratio	(0.8) pts	84.6%	85.4%	85.7%	84.5%	85.1%
Administrative Expense Ratio	2.6 pts	14.3%	11.7%	11.4%	11.5%	11.5%
Combined Ratio	1.9 pts	98.9%	97.0%	97.1%	96.0%	96.6%
Profit Margin	(2.0) pts	0.9%	2.9%	2.9%	3.8%	3.4%
Enrollment	12.3%	200	178	174	164	165
Premium PMPM	4.0%	\$219	\$211	\$206	\$206	\$194
Claims PMPM	3.1%	\$186	\$181	\$177	\$174	\$166

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