



NAIC Financial Regulatory Services Department

Financial Analysis and Examination Unit P&C, Title, Life, Fraternal and Health Industry Snapshots For the Period Ended June 30, 2012

The attached P&C, Title, Life, Fraternal and Health Industry Snapshots for the period ended June 30, 2012, were prepared to assist consumers in better understanding developing trends in the insurance industry. The Snapshots were produced from insurer statutory filings as of August 17, 2012, which were required to be submitted to the NAIC Financial Data Repository. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

Property & Casualty

<i>(In Millions)</i>	Chg.	<u>2Q 2012</u>	<u>2Q 2011</u>	<u>2Q 2010</u>	<u>2Q 2009</u>	<u>2Q 2008</u>
Net Premiums Written	3.8%	\$231,382	\$222,977	\$217,010	\$217,447	\$228,258
Net Premiums Earned	2.9%	\$223,105	\$216,771	\$211,927	\$216,625	\$224,331
Net Losses Incurred	(9.0)%	\$136,745	\$150,269	\$129,857	\$132,037	\$141,082
Loss Expenses Incurred	(2.0)%	\$26,887	\$27,450	\$25,926	\$26,521	\$26,333
Other Underwriting Expenses	4.7%	\$65,533	\$62,614	\$61,058	\$60,630	\$62,115
Net Underwriting Gain/(Loss)	75.1%	(\$5,892)	(\$23,685)	(\$4,685)	(\$1,822)	(\$4,892)
Net Income	206.4%	\$20,088	\$6,555	\$22,175	\$6,921	\$17,092
Loss Ratio	(8.6)-pts	73.3%	82.0%	73.5%	73.2%	74.6%
Expense Ratio	0.2-pts	28.3%	28.1%	28.1%	27.9%	27.2%
Dividend Ratio	(0.0)-pts	0.5%	0.5%	0.5%	0.5%	0.5%
Combined Ratio	(8.4)-pts	102.1%	110.6%	102.1%	101.5%	102.4%
Net Unrealized Gain/(Loss)	214.8%	\$14,787	\$4,697	(\$8,815)	\$3,995	(\$18,818)
Net Investment Income Earned	(6.1)%	\$25,408	\$27,052	\$27,768	\$25,623	\$29,014
Investment Yield	(0.2)-pts	3.9%	4.1%	4.4%	4.3%	4.5%
Net Realized Gain/(Loss)	4.5%	\$4,089	\$3,912	\$4,356	(\$11,462)	(\$616)
Return on Revenue	5.3-pts	8.0%	2.6%	9.1%	3.0%	6.8%
Net Cash from Operations	33.7%	\$18,960	\$14,186	\$21,268	\$16,982	\$30,846

Industry Snapshots – June 30, 2012

Title

<i>(In Millions)</i>	<u>Chg.</u>	<u>2Q 2012</u>	<u>2Q 2011</u>	<u>2Q 2010</u>	<u>2Q 2009</u>	<u>2Q 2008</u>
Direct Premiums Written	12.0%	\$5,003	\$4,468	\$4,326	\$4,476	\$5,326
Direct Ops.	(4.6)%	\$628	\$658	\$600	\$681	\$955
Non-Aff. Agency Ops.	7.0%	\$2,937	\$2,746	\$2,676	\$2,732	\$3,179
Aff. Agency Ops.	35.1%	\$1,437	\$1,064	\$1,050	\$1,063	\$1,191
Title Premiums Earned	11.2%	\$5,035	\$4,529	\$4,268	\$4,403	\$5,463
Loss & LAE Incurred	(20.6)%	\$411	\$518	\$486	\$380	\$644
Operating Exp Incurred	9.0%	\$4,951	\$4,544	\$4,472	\$4,785	\$5,645
Net Operating Gain/(Loss)	-	\$203	\$(6)	\$(185)	\$(203)	\$(209)
Loss Ratio	(3.3)-pts	8.2%	11.4%	11.4%	8.6%	11.8%
Expense Ratio	(2.0)-pts	98.4%	100.4%	104.8%	108.7%	103.3%
Combined Ratio	(5.2)-pts	106.6%	111.8%	116.2%	117.3%	115.1%
Net Inv. Income Earned	11.8%	\$144	\$129	\$165	\$261	\$230
Net Realized Gain/(Loss)	(75.2)%	\$6	\$25	\$28	\$(53)	\$(28)
Net Inv. Gain (Loss)	(2.3)%	\$151	\$154	\$193	\$208	\$202
Net Income	100.1%	\$255	\$127	\$47	\$(10)	\$40
Net Unrealized Gain/(Loss)	102.7%	\$87	\$43	\$(43)	\$(56)	\$(106)
Net Cash from Operations	-	\$237	\$(66)	\$(18)	\$11	\$(90)

Life, Accident & Health

<i>(In Millions)</i>	<u>Chg.</u>	<u>2Q 2012</u>	<u>2Q 2011</u>	<u>2Q 2010</u>	<u>2Q 2009</u>	<u>2Q 2008</u>
Direct Written Premium	4.1%	\$398,886	\$383,237	\$348,846	\$376,041	\$403,607
Life Direct Written Premium	6.9%	\$86,123	\$80,559	\$78,126	\$74,718	\$88,366
A&H Direct Written Premium	4.5%	\$92,815	\$88,836	\$86,732	\$84,427	\$83,039
Annuities, Dep. & Other DWP	2.9%	\$219,947	\$213,842	\$183,989	\$216,896	\$232,202
Net Earned Premium	0.6%	\$316,340	\$314,435	\$282,318	\$299,734	\$322,688
Net Investment Income	(1.5)%	\$84,031	\$85,328	\$80,732	\$77,678	\$81,239
General Expenses	3.1%	\$29,222	\$28,357	\$26,882	\$26,341	\$26,488
Operating Income	17.6%	\$24,676	\$20,988	\$12,246	\$25,057	\$15,118
Realized Gains/(Losses)	20.1%	\$(4,175)	\$(5,225)	\$(7,681)	\$(16,438)	\$(14,755)
Net Income/(Loss)	30.1%	\$20,501	\$15,763	\$4,565	\$8,620	\$362
ROA (Annualized)	0.14 pts	0.77%	0.63%	0.20%	0.37%	0.02%
Unrealized Gains/(Losses)	(52.9)%	\$3,065	\$6,513	\$8,559	\$(17,644)	\$(6,699)
Net Investment Yield (Annualized)	(0.2) pts	5.3%	5.5%	5.4%	5.3%	5.7%

Industry Snapshots – June 30, 2012

Health Entities

<i>(In Millions)</i>	Chg.	2Q 2012	2Q 2011	2Q 2010	2Q 2009	2Q 2008
Direct Written Premium	6.3%	\$218,501	\$205,478	\$193,935	\$188,762	\$175,072
Net Earned Premium	6.1%	\$213,345	\$201,067	\$189,519	\$184,313	\$170,648
Net Investment Income Earned	2.9%	\$1,798	\$1,747	\$1,927	\$1,956	\$2,306
Underwriting Gain/(Loss)	(20.0)%	\$6,391	\$7,990	\$6,548	\$3,504	\$4,824
Net Income/(Loss)	(17.9)%	\$6,297	\$7,671	\$6,573	\$3,424	\$5,261
Total Hospital & Medical Exp.	8.1%	\$183,550	\$169,719	\$161,453	\$160,191	\$147,441
Loss Ratio	1.2 pts	85.7%	84.5%	85.1%	86.8%	86.0%
Administrative Expense Ratio	(0.2) pts	11.3%	11.5%	11.5%	11.6%	11.3%
Combined Ratio	1.0 pts	97.0%	96.0%	96.6%	98.1%	97.2%
Profit Margin	(0.9) pts	2.9%	3.8%	3.4%	1.8%	3.0%
Enrollment	5.7%	174	164	165	161	153
Premium PMPM	(0.2)%	\$205	\$206	\$194	\$191	\$185
Claims PMPM	1.3%	\$177	\$174	\$166	\$166	\$159

Fraternal Societies

<i>(In Millions)</i>	Chg.	2Q 2012	2Q 2011	2Q 2010	2Q 2009	2Q 2008
Direct Written Premium & Deposits	4.1%	\$5,259	\$5,053	\$5,043	\$4,858	\$3,978
Life Direct Written Premium	6.8%	\$2,114	\$1,980	\$1,865	\$1,721	\$1,694
A&H Direct Written Premium	(2.1)%	\$339	\$347	\$362	\$345	\$310
Annuities, Dep. & Other DWP	2.5%	\$3,197	\$3,120	\$3,251	\$2,792	\$1,974
Net Earned Premium	4.0%	\$5,064	\$4,867	\$4,840	\$4,233	\$3,584
Investment Income	4.7%	\$2,671	\$2,552	\$2,484	\$2,358	\$2,368
Benefits	4.3%	\$5,744	\$5,506	\$5,548	\$5,277	\$4,523
General Expenses	2.1%	\$735	\$720	\$667	\$708	\$694
Op. Inc. (before refunds to members)	4.1%	\$722	\$694	\$640	\$493	\$599
Refunds to Members	(2.8)%	\$406	\$418	\$427	\$430	\$469
Realized Gains/(Losses)	(18.7)%	\$56	\$69	\$33	\$(384)	\$(30)
Net Income/(Loss)	7.8%	\$372	\$345	\$246	\$(321)	\$100
ROA (Annualized)	0.0 pts	0.6%	0.6%	0.5%	(0.6)%	0.2%
Investment Yield (Annualized)	(0.1) pts	5.1%	5.2%	5.4%	5.4%	5.5%

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