Long-Term Care Insurance Experience Reports for 2017

2018
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INTRODUCTION

The purpose of the Long-Term Care Insurance Experience Reporting Forms is to monitor and provide data specific to this coverage. Long-term care expenses may be paid through life policies, annuity contracts and health contracts. Starting in 2009, the NAIC replaced the prior forms (Forms A, B and C) with Forms 1, 2, 3, 4 and 5. Forms A, B, and C monitored compliance with lifetime loss ratio standards by comparing actual to anticipated loss percentages. A ratio of actual-to-expected loss percentages of 1.00 would be a rough indication that the experience is on track to produce the lifetime anticipated loss percentage.

The current forms, Forms 1 through 5, incorporate considerable changes in structure and purpose and are based on including additional calendar years of experience to prior results. To more appropriately compare the actual results with expectation, the expected values are based on the exposure at the beginning of that year, not the original assumed sales distribution used when completing the original forms. As such, great care should be taken when comparing results from this report with results from prior published reports.

Form 1 focuses on the critical assumptions of morbidity and persistency while still presenting high-level loss ratio data. Only information as of 2009 and subsequent years is required on the forms, unless it was required on the previous Long-Term Care Experience Reporting Forms. Companies are not required to supply information for spaces on the forms corresponding to any year prior to adoption of the forms, unless that information was previously reported.

Form 2 focuses on the developing level of funds from the issue age premium basis and compares this to the active life reserve. Prior-year values will be filled in over time. For 2017, the current year is completed using the 2016 year-end contract reserve as the beginning experience fund. Form 4 is to include life and annuity products that are not exempt as outlined in the NAIC Long-Term Care Insurance Model Regulation (#641). Form 5, which replaces the LTC experience Form C, requires information at the state level.

Form 3 data is not included in this report; however this data is available for purchase. To purchase this data, please contact idp@naic.org, (816)783-8300.

Qualifications

Long-Term Care Experience Reporting Forms were incorporated for the 2009 financial filing year and insurers were asked to complete both the original and current forms. The 2010 Long-Term Care Insurance Experience Report was the first to be based on forms 1, 2, 3, 4 and 5. Long-Term Care Insurance Experience Reports from years prior to 2010 are based on Forms A, B, and C.

The accuracy of the reports depends on the accuracy of the information contained in the exhibits filed by the insurers. Even though the data elements used to prepare the reports are extracted from exhibits filed with the NAIC, the NAIC cannot guarantee their accuracy.
While the NAIC exercises a great deal of care in capturing data from these exhibits and producing these reports, as with any statistical project of a significant magnitude, errors can occur. Consequently, the NAIC makes no representations or warranties with respect to the accuracy of the data and statistics in these reports, and recommends that extreme caution be used in analysis of these data.

Please send any questions regarding this report to researchrequest@naic.org. Links to this report and other NAIC reports can be found on the NAIC website at: NAIC Publications.
Reporting Form 1  
Nationwide Level Reporting  

Long-Term Care Insurance Experience Form 1 is intended to track actual claims and persistency against expected on a nationwide basis. Certain group business is reported separately from individual and some group business. Policy forms are grouped into three categories: comprehensive, institutional only or non-institutional. Yearly as well as cumulative comparisons are exhibited on the form. However, this report includes only the yearly amounts. Policy forms that have had no policies in force and all claims on the policy settled for more than one year are not reported on this form.

The current column refers to the current calendar year of reporting. The prior, second prior, etc., columns refer to the preceding calendar years. For example, for a specific policy form category, the first year of issue was 2001. The current year would be 2017, the prior year would be 2016, the second prior year would be 2015, the third prior year would be 2014, the fourth prior year would be 2013, and the fifth prior year would be 2012.

The Form Inception-to-Date would include aggregate experience data since the adoption of the Form 1 (2009). The Total Inception-to-Date would include aggregate experience data since issuance of policies. Using the example above, data from 2001 through 2017 would be used.

The Long-Term Care Reporting Forms should be filed whenever long-term care insurance has been sold, regardless of which annual statement has been filed. The four annual statement types are: Life, Accident and Health; Property/Casualty; Fraternal; and Health.

For the 2017 reporting year, a total of 175 companies filed Form 1:

- 132 Life, Accident and Health
- 11 Property/Casualty
- 5 Fraternal
- 27 Health

(Narrative taken from Explanatory Notes for the Long-Term Care Experience Reporting Forms supplemental instructions for the Annual Statement Reporting Forms. Refer to the appropriate Annual Statement Instructions for complete instructions and narrative. Company counts are derived from Annual Statement Reports filed with the NAIC for the 2017 reporting year.)
**LONG-TERM CARE EXPERIENCE REPORTING FORM 1**
**ACTUAL VS. EXPECTED CLAIMS AND PERSISTENCY**

**REPORTING YEAR 20__**
*(To Be Filed By April 1)*

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<th>NAIC Company Code</th>
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<th>Earned Premiums</th>
<th>Incurred Claims</th>
<th>Valuation Expected Incurred Claims</th>
<th>Actual to Expected Incurred Claims</th>
<th>Open Claim Count</th>
<th>Non-Claim Count</th>
<th>Lives In Force End of Year</th>
<th>Expected Lives In Force End of Year</th>
<th>Actual to Expected Lives In Force</th>
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### National Association of Insurance Commissioners
#### 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 1
##### MARKET SHARE - TOP ONE HUNDRED COMPANIES
By Actual Lives in Force

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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 1**

**MARKET SHARE - TOP ONE HUNDRED COMPANIES**

By Actual Lives in Force

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**CAUTION:** The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.
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CAUTION: The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.

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### MARKET SHARE - TOP ONE HUNDRED COMPANIES

#### By Actual Earned Premiums

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<thead>
<tr>
<th>Company Code</th>
<th>Group Code</th>
<th>Company Name</th>
<th>State of Domicile</th>
<th>Number of Lives</th>
<th>Earned Premiums</th>
<th>Incurred Claims</th>
<th>Direct Loss Ratio</th>
<th>Valuation Expected Incurred Claims</th>
<th>Actual to Expected Incurred Claims</th>
<th>Market Share Percentage</th>
<th>Cumulative Market Share</th>
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</table>

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# 2017 Long-Term Care Insurance Experience Reporting Form 1

## Market Share - Top One Hundred Companies

By Actual Earned Premiums

<table>
<thead>
<tr>
<th>Company Code</th>
<th>Group Code</th>
<th>Company Name</th>
<th>State of Domicile</th>
<th>Number of Lives</th>
<th>Earned Premiums</th>
<th>Incurred Claims</th>
<th>Direct Loss Ratio</th>
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<th>Actual to Expected Incurred Claims</th>
<th>Market Share Percentage</th>
<th>Cumulative Market Share</th>
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# 2017 Long-Term Care Insurance Experience Reporting Form 1

## Market Share - Top One Hundred Companies

By Actual Earned Premiums

<table>
<thead>
<tr>
<th>Company Code</th>
<th>Group Code</th>
<th>Company Name/State of Domicile</th>
<th>Earned Premiums</th>
<th>Incurred Claims</th>
<th>Direct Loss Ratio</th>
<th>Valuation Expected Incurred Claims</th>
<th>Actual to Expected Incurred Claims</th>
<th>Market Share Percentage</th>
<th>Cumulative Market Share</th>
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<th>Company Code</th>
<th>Group Code</th>
<th>Company Name</th>
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<th>Cumulative Market Share</th>
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LONG-TERM CARE INSURANCE EXPERIENCE
FORM 2
The purpose of Form 2 is to calculate a ratio of an experience reserve to the reported reserve by calendar year on a nationwide basis. Summary data by policy form is reported. Data for the current reporting year, as well as that reported in each of the prior two reporting years, is shown in Form 2. Experience and valuation data are reported by base policy form. Rider forms will be reported with the base forms to which they are attached. Only summary data by reporting year is illustrated.

The Long-Term Care Reporting Forms should be filed whenever long-term care insurance has been sold, regardless of which annual statement has been filed. The four annual statement types are: Life, Accident and Health; Property/Casualty; Fraternal; and Health.

For the 2017 reporting year, a total of 174 companies filed Form 2:

131  Life, Accident and Health
11   Property/Casualty
 5    Fraternal
 27   Health

(Narrative taken from Explanatory Notes for the Long-Term Care Experience Reporting Forms supplemental instructions for the Annual Statement Reporting Forms. Refer to the appropriate Annual Statement Instructions for complete instructions and narrative. Company counts are derived from Annual Statement Reports filed with the NAIC for the 2017 reporting year.)
# LONG-TERM CARE EXPERIENCE REPORTING FORM 2
## EXPERIENCE RESERVE VS. REPORTED RESERVE BY CALENDAR YEAR

**REPORTING YEAR 20__**

*(To Be Filed By April 1)*

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<th>Reporting Year</th>
<th>Policy Form</th>
<th>First Year Issue</th>
<th>Last Year Issue</th>
<th>Earned Premiums</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Annual Net/Annual Gross Premiums</th>
<th>Current Year Net Premiums</th>
<th>In Force Beginning of Year</th>
<th>New Issues Current Year</th>
<th>In Force End of Year</th>
<th>Persistence Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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## National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

By COMPANY NAME BY POLICY FORM

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
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**Company Name:** Ability Ins Co  
Company Code: **71471**  
State of Domicile: NE

### A01 1. Current

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<tr>
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<th>Policy Form</th>
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<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
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<th>Experience Reported Ratio</th>
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<td>84,420,640</td>
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<td>201</td>
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<td>7,819,827</td>
<td>9,707,127</td>
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<tr>
<th></th>
<th>Premiums Earned</th>
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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>67,617,927</td>
<td>97,192,809</td>
<td>XXX</td>
<td>29,166</td>
<td>XXX</td>
<td>360,869,859</td>
<td>497,810,261</td>
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### C07 7. Current year total

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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
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<th>Persistency Rate</th>
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**Company Name:** Aetna Life Ins Co  
Company Code: **60054**  
State of Domicile: CT

### B01 1. Current

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<th>Experience Policy Reserves</th>
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<th>Experience Reported Ratio</th>
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<tr>
<td>GR-70-W</td>
<td>43,137,376</td>
<td>51,373,551</td>
<td>119.09</td>
<td>46,112</td>
<td>0.97</td>
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<td>695,941,782</td>
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### C04 4. Total current - Group

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<th>Premiums Earned</th>
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<tr>
<td>43,137,376</td>
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<td>XXX</td>
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### C07 7. Current year total

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<th>Premiums Earned</th>
<th>Incurred Claims</th>
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<td>43,137,376</td>
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## 2017 Long-Term Care Insurance Experience Reporting Form 2

### By Company Name By Policy Form

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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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#### Company Name: Allianz Life Ins Co Of N Amer

**Company Code:** 90611  
**State of Domicile:** MN

#### A01  1. Current

<table>
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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
</table>

1. **10-P-Q**  
   67,699,244 34,475,083 50.92 32,467 0.98 557,603,046 719,575,362 77.49

1. **N-3000-P(Q), N-3000-P(NQ)**  
   55,959,702 83,782,605 149.72 28,770 0.99 1,075,456,992 1,553,551,801 69.23

1. **11-P-Q**  
   32,825,281 10,132,599 30.87 15,381 0.99 227,214,223 266,207,658 85.35

1. **N-2720**  
   13,462,804 39,844,436 295.96 10,614 0.98 336,380,549 580,002,271 58.00

1. **7-P-Q**  
   7,181,643 5,486,994 76.40 3,785 0.99 74,241,012 96,071,542 77.28

1. **8-P-Q**  
   2,876,386 3,027,816 105.27 1,906 0.95 10,453,394 25,154,815 41.56

1. **N-2350**  
   2,187,201 17,357,987 793.62 2,008 0.94 -813,659 94,929,355 -0.86

1. **N-2000**  
   73,283 716,999 123,168 168.07 99 0.87 716,999 2,502,412 28.65

1. **N-4040-P(Q), N-4040-P(NQ)**  
   825,257 1,102,450 133.59 399 0.95 11,335,491 14,859,620 76.28

1. **2-P-A**  
   331,384 597,242 180.23 329 0.95 2,162,051 3,994,009 54.13

1. **5-P-Q**  
   267,523 500,649 187.14 142 0.98 1,696,964 2,741,598 61.90

1. **1C-P-N-A, 1C-P-Q-A, 1F-P-**  
   146,746 1,011,475 689.27 102 0.90 -5,924,171 1,131,392 -523.62

1. **N-2000**  
   73,283 123,168 168.07 99 0.87 716,999 2,502,412 28.65

#### B01  1. Current

<table>
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<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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</table>

1. **GSC-1884**  
   43,608 240,206 550.83 138 0.86 1,215,458 667,074 182.21

1. **GSC-1696**  
   26,879 -23,246 -86.48 71 0.92 1,431,735 449,240 318.70

1. **ALTC-2000C**  
   14,683 107,519 732.27 20 1.00 -1,005,647 95,266 -1055.62

1. **MOD AS-2986, MOD AS-7987,**  
   1,707 1,133 66.37 6 0.86 322,670 52,188 618.28

1. **GSC-1729**  
   -922 101 -10.95 0 0.00 -110,519 0 0.00

#### C01  1. Total current - Individual

<table>
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<tr>
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<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
</table>

1. **183,836,454**  
   197,442,504 96,002 2,290,522,891 3,360,721,835 3360,721,835

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<th>Row Description</th>
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Company Name: **Allianz Life Ins Co Of NY**  
Company Code: **64190**  
State of Domicile: **NY**

A01 1. Current
- 10-P-Q-NY  
  | Premiums Earned | Incurred Claims | Loss Ratio | Inforce Count End of Year | Persistency Rate | Experience Policy Reserves | Reported Policy Reserves | Experience Reported Ratio |
  | 3,232,847       | 2,286,865       | 70.74      | 1.006                      | 0.99             | 18,937,595                | 27,330,502              | 69.29                    |

B01 1. Current
- MOD AS-2986, MOD AS-7987,  
  | Premiums Earned | Incurred Claims | Loss Ratio | Inforce Count End of Year | Persistency Rate | Experience Policy Reserves | Reported Policy Reserves | Experience Reported Ratio |
  | 2,505           | -92             | -3.67      | 3                         | 1.00             | 159,193                   | 19,018                  | 837.07                   |

C01 1. Total current - Individual
- 3,232,847  
  | Premiums Earned | Incurred Claims | Loss Ratio | Inforce Count End of Year | Persistency Rate | Experience Policy Reserves | Reported Policy Reserves | Experience Reported Ratio |
  | 3,232,847       | 2,286,865       | XXX        | 1.006                      | XXX             | 18,937,595                | 27,330,502              | XXX                      |

C04 4. Total current - Group
- 2,505  
  | Premiums Earned | Incurred Claims | Loss Ratio | Inforce Count End of Year | Persistency Rate | Experience Policy Reserves | Reported Policy Reserves | Experience Reported Ratio |
  | 2,505           | -92             | XXX        | 3                         | XXX             | 159,193                   | 19,018                  | XXX                      |

C07 7. Current year total
- 3,235,352  
  | Premiums Earned | Incurred Claims | Loss Ratio | Inforce Count End of Year | Persistency Rate | Experience Policy Reserves | Reported Policy Reserves | Experience Reported Ratio |
  | 3,235,352       | 2,286,773       | 70.68      | 1.009                      | 0.99             | 19,096,788                | 27,349,520              | 69.83                    |

Company Name: **Allstate Life Ins Co**  
Company Code: **60186**  
State of Domicile: **IL**

A01 1. Current
- LGU9737  
  | Premiums Earned | Incurred Claims | Loss Ratio | Inforce Count End of Year | Persistency Rate | Experience Policy Reserves | Reported Policy Reserves | Experience Reported Ratio |
  | 29,137          | -39,936         | -137.06    | 29                         | 0.94             | 5,907,581                 | 1,270,794               | 464.87                   |

B01 1. Current

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<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
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Company Name: American Family Ins Co  
Company Code: 10386  
State of Domicile: WI

A01 1. Current

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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td>H-350, H-550</td>
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<td>307,435</td>
<td>278.24</td>
<td>69</td>
<td>0.97</td>
<td>922,203</td>
<td>2,907,452</td>
<td>31.72</td>
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C01 1. Total current - Individual

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C07 7. Current year total

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<td>0.97</td>
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Company Name: American Family Life Assur Co of Col  
Company Code: 60380  
State of Domicile: NE

A01 1. Current

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24
# Long-Term Care Insurance Experience Reporting Form 2

## Company Name: American Family Life Assur Co of NY

### 1. Current

<table>
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<tr>
<th>Policy Form</th>
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<th>Incurred Claims</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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| C01 1. Total current - Individual | 183,040 | 63,724 | XXX | 131 | XXX | 4,448,256 | 3,994,329 | XXX |

| C07 7. Current year total | 183,040 | 63,724 | 34.81 | 131 | 0.94 | 4,448,256 | 3,994,329 | 111.36 |

### 7. Current year total

| C07 7. Current year total | 23,108,623 | 35,127,772 | 152.01 | 22,850 | 0.95 | 350,745,321 | 372,857,527 | 94.07 |

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**Company Name:** American Family Mut Ins Co SI

**Company Code:** 19275  
**State of Domicile:** WI

A01 1. Current

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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tr>
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C01 1. Total current - Individual

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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
<td>QLTC-02</td>
<td>10,412,844</td>
<td>1,807,566</td>
<td>17.36</td>
<td>5,990</td>
<td>0.97</td>
<td>73,244,664</td>
<td>50,732,712</td>
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<tr>
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<td>5,361,448</td>
<td>6,163,603</td>
<td>114.96</td>
<td>3,115</td>
<td>0.97</td>
<td>26,742,752</td>
<td>56,033,814</td>
<td>47.73</td>
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<td>PSI NLTC-4/99, PSIQLTC-4/</td>
<td>3,639,483</td>
<td>3,576,949</td>
<td>98.28</td>
<td>2,740</td>
<td>0.97</td>
<td>15,509,822</td>
<td>32,241,590</td>
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<td>1.00</td>
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C07 7. Current year total

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<th>Loss Ratio</th>
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<td>47.73</td>
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**Company Name:** American Fidelity Assur Co

**Company Code:** 60410  
**State of Domicile:** OK

A01 1. Current

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B01 1. Current

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<td>2,339</td>
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C01 1. Total current - Individual

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<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td>14,609,257</td>
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<td>105,852,151</td>
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<table>
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<th>Line Number</th>
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<td>Total current - Group</td>
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<td>-874,932</td>
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<td>2,339</td>
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<td>19,977,379</td>
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<td>C07</td>
<td>7.</td>
<td>Current year total</td>
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Company Name: **American Gen Life Ins Co**  
Company Code: **60488**  
State of Domicile: **TX**

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64028, C12271, C12271, et 15,953,924 33,303,781 208.75 5,792 0.93 -60,788,286 136,216,624 - 44.63  
64028 707,909 4,613 0.65 252 0.98 3,251,062 2,835,797 114.64  
50030,50032, et al 364,929 1,139,014 312.12 187 0.95 -1,072,764 4,458,460 - 24.06

**B01  1. Current**  
C-12277 11,522 147,656 1281.51 16 0.84 0 0 0.00

**C01  1. Total current - Individual**  
17,026,762 34,447,408 XXX 6,231 XXX -58,609,988 143,510,881 XXX

**C04  4. Total current - Group**  
11,522 147,656 XXX 16 XXX 0 0 XXX

**C07  7. Current year total**  
17,038,284 34,595,064 203.04 6,247 0.93 -58,609,988 143,510,881 - 40.84

Company Name: **American Heritage Life Ins Co**  
Company Code: **60534**  
State of Domicile: **FL**

**A01  1. Current**

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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**C01  1. Total current - Individual**

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**C07  7. Current year total**

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Company Name: **American Hlth & Life Ins Co**  
Company Code: **60518**  
State of Domicile: **TX**

**A01  1. Current**

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**B01  1. Current**

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**C01  1. Total current - Individual**

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**C04  4. Total current - Group**

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### American Independent Ntwrk Ins Co NY

<table>
<thead>
<tr>
<th>Row Description</th>
<th>Line Number</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>7. Current year total</td>
<td>C07</td>
<td></td>
<td>26,394</td>
<td>-11,573</td>
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Company Name: **American Independent Ntwrk Ins Co NY**  
Company Code: **60243**  
State of Domicile: **NY**

### American Progressive L&H Ins Of NY

<table>
<thead>
<tr>
<th>Row Description</th>
<th>Line Number</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Current</td>
<td>A01</td>
<td></td>
<td>1,142,454</td>
<td>1,140,414</td>
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Company Name: **American Progressive L&H Ins Of NY**  
Company Code: **80624**  
State of Domicile: **NY**

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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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Company Name: **American Republic Ins Co**  
Company Code: **60836**  
State of Domicile: **IA**

A01 1. Current

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B01 1. Current

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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

By COMPANY NAME BY POLICY FORM

<table>
<thead>
<tr>
<th>Row Description</th>
<th>Company Code: <strong>62825</strong></th>
<th>State of Domicile: CA</th>
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<th>Policy Form</th>
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<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
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<td>4. Total current - Group</td>
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<td><strong>C07</strong> 7. Current year total</td>
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<td>5,109,724</td>
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**Company Name:** Anthem Blue Cross Life & Hlth Ins Co

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<table>
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<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
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**C01 1. Total current - Individual**

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**C07 7. Current year total**

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Company Name: **Anthem Hlth Plans of VA Inc**  
Company Code: **71835**  
State of Domicile: **VA**

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**C07 7. Current year total**

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Company Name: **Anthem Ins Co Inc**  
Company Code: **28207**  
State of Domicile: **IN**

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<th>Loss Ratio</th>
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<th>Experience Reported Ratio</th>
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<tbody>
<tr>
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**B01 1. Current**

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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>61J-282</td>
<td>2,289</td>
<td>485</td>
<td>21.19</td>
<td>3</td>
<td>0.60</td>
<td>414,112</td>
<td>28,994</td>
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Company Name: **Assurity Life Ins Co**  
Company Code: **71439**  
State of Domicile: **NE**

| A01 | 1. Current | AL-2100 | 2,716,891 | 197,276 | 7.26 | 667 | 0.99 | 21,563,053 | 19,734,314 | 109.27 |
| C01 | 1. Total current - Individual | | 2,716,891 | 197,276 | XXX | 667 | XXX | 21,563,053 | 19,734,314 | XXX |
| C07 | 7. Current year total | | 2,716,891 | 197,276 | 7.26 | 667 | 0.99 | 21,563,053 | 19,734,314 | 109.27 |

Company Name: **Athene Life Ins Co of NY**  
Company Code: **63932**  
State of Domicile: **NY**

| A01 | 1. Current | J-2500 | 580,878 | 2,440,831 | 420.20 | 358 | 0.97 | 17,858,834 | 26,594,768 | 67.15 |
| C01 | 1. Total current - Individual | | 580,878 | 2,440,831 | XXX | 358 | XXX | 17,858,834 | 26,594,768 | XXX |
| C07 | 7. Current year total | | 580,878 | 2,440,831 | XXX | 358 | XXX | 17,858,834 | 26,594,768 | XXX |

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<td>358</td>
<td>0.97</td>
<td>17,858,834</td>
<td>26,594,768</td>
<td>67.15</td>
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Company Name: **Auto Owners Life Ins Co**  
Company Code: **61190**  
State of Domicile: **MI**

A01 1. Current

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<th>Policy Form</th>
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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
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C01 1. Total current - Individual

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</thead>
<tbody>
<tr>
<td>9,117,990</td>
<td>928,689</td>
<td>XXX</td>
<td>4,731</td>
<td>XXX</td>
<td>XXX</td>
<td>34,506,894</td>
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C07 7. Current year total

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<tr>
<td>9,117,990</td>
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<td>0.98</td>
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Company Name: **Baltimore Life Ins Co**  
Company Code: **61212**  
State of Domicile: **MD**

A01 1. Current

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<td>12.46</td>
<td>97</td>
<td>0.96</td>
<td>2,293,337</td>
<td>1,014,086</td>
<td>226.15</td>
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C01 1. Total current - Individual

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C07 7. Current year total

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<td>97</td>
<td>0.96</td>
<td>0.96</td>
<td>2,293,337</td>
<td>1,014,086</td>
<td>226.15</td>
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Company Name: **Bankers Conseco Life Ins Co**  
Company Code: **68560**  
State of Domicile: **NY**

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<th>Incurred Claims</th>
<th>Loss Ratio</th>
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Company Name: Bankers Fidelity Life Ins Co
Company Code: 61239
State of Domicile: GA

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### 2017 Long-Term Care Insurance Experience Reporting Form 2

By COMPANY NAME BY POLICY FORM

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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
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Company Name: **Bankers Life & Cas Co**

Company Code: **61263**

State of Domicile: **IL**

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<th>Line Number</th>
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<th>Policy Form</th>
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**B01 1. Current**

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**C01 1. Total current - Individual**

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Company Name: BCBS of AL

Company Code: **55433**

State of Domicile: **AL**

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Company Name: BCBS Of FL

Company Code: **98167**

State of Domicile: **FL**

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**B01 1. Current**

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<th>Incurred Claims</th>
<th>Loss Ratio</th>
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<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**C01 1. Total current - Individual**

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<th>Experience Policy Reserves</th>
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**C04 4. Total current - Group**

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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**C07 7. Current year total**

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<th>Experience Policy Reserves</th>
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Company Name: **BCBS of KC**  
Company Code: **47171**  
State of Domicile: **MO**

**A01 1. Current**

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### 2017 Long-Term Care Insurance Experience Reporting Form 2

By COMPANY NAME BY POLICY FORM

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td></td>
<td>583,985</td>
<td>XXX</td>
<td>645</td>
<td>XXX</td>
<td>6,574,072</td>
<td>13,577,889</td>
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<td><strong>7. Current year total</strong></td>
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<td>0.97</td>
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**Company Name:** BCBS Of KS Inc  
**Company Code:** 70729  
**State of Domicile:** KS

**A01 1. Current**

<table>
<thead>
<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>NTQ11-337-KS-601 &amp; NFC11-</td>
<td>1,577,020</td>
<td>5,478,106</td>
<td>347.37</td>
<td>1,076</td>
<td>0.94</td>
<td>26,002,846</td>
<td>27,452,322</td>
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<td>LTQ11-336-KS-601 &amp; LTC11-KS0001 and KS0002</td>
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<td>3,022,039</td>
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<td>683</td>
<td>0.94</td>
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<td>23.86</td>
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**B01 1. Current**

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<tbody>
<tr>
<td>GRP11-341-KS-998</td>
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<td>1,113</td>
<td>1.25</td>
<td>126</td>
<td>0.98</td>
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**C01 1. Total current - Individual**

<table>
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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td>54,600,364</td>
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**C04 4. Total current - Group**

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<table>
<thead>
<tr>
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<th>Incurred Claims</th>
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<th>Experience Reported Ratio</th>
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<tr>
<td></td>
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<tr>
<td>88,744</td>
<td></td>
<td>1,113</td>
<td>XXX</td>
<td>126</td>
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<td>2,729,249</td>
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<td>3,973,043</td>
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Company Name: **BCBS of NC Inc**

Company Code: **54631**

State of Domicile: **NC**

A01 1. Current

- LTQ11-336-NC-998: 643,476 1,976,419 307.15 434 0.95 11,318,991 11,040,689 102.52
- SPL-336: 180,112 30,340 16.85 103 0.98 1,453,155 1,908,564 76.14
- LTC-CD9-BC-NC: 34,704 78,135 225.15 26 0.96 22,737 938,057 2.42
- HTQ11-338-NC-998: 23,277 34,596 148.63 24 0.96 362,510 347,795 104.23
- NTQ11-337-NC-998: 18,532 76,299 411.72 10 1.00 207,050 183,359 112.92
- LTC-LBP9-BC-NC: 8,721 193 2.21 7 1.00 199,019 130,911 152.03
- FLTQ11-336-NC-998: 2,606 20 0.77 2 1.00 25,324 28,178 89.87

B01 1. Current

- GRP11-341-NC-998: 15,399 276 1.79 33 1.00 738,877 677,386 109.08

C01 1. Total current - Individual

- 911,428 2,196,002 XXX 606 XXX 13,588,786 14,577,553 XXX

C04 4. Total current - Group

- 15,399 276 XXX 33 XXX 738,877 677,386 XXX

C07 7. Current year total

- 926,827 2,196,278 236.97 639 0.96 14,327,663 15,254,939 93.92

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### 2017 Long-Term Care Insurance Experience Reporting Form 2

**By Company Name By Policy Form**

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<tr>
<th>Line Number</th>
<th>Row Description</th>
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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tr>
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<td>253,547</td>
<td>1,706,666</td>
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<td>XXX</td>
<td>10,086,169</td>
<td>7,089,610</td>
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<td><strong>C07 7. Current year total</strong></td>
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### BCBS Of SC Inc

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<th>State of Domicile: SC</th>
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<td></td>
<td>499,544</td>
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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

By COMPANY NAME BY POLICY FORM

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
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<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**Company Name: BCBS of WI**

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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**Company Name: BCBSM Inc**

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<th>Experience Reported Ratio</th>
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<td></td>
<td>4,314,737</td>
<td>7,578,358</td>
<td>XXX</td>
<td>1,973</td>
<td>XXX</td>
<td>67,986,682</td>
<td>70,353,543</td>
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</table>

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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.</td>
<td>Total current - Group</td>
<td></td>
<td>1,208,817</td>
<td>1,084,159</td>
<td>XXX</td>
<td>1,161</td>
<td>XXX</td>
<td>36,195,542</td>
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<tr>
<td>7.</td>
<td>Current year total</td>
<td></td>
<td>5,523,554</td>
<td>8,662,517</td>
<td>156.83</td>
<td>3,134</td>
<td>0.97</td>
<td>104,182,224</td>
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Company Name: BCS Ins Co  
Company Code: 38245  
State of Domicile: OH

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<th>Line Number</th>
<th>Row Description</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
<td>1.</td>
<td>Current</td>
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<td>90,725</td>
<td>131.74</td>
<td>115</td>
<td>1.00</td>
<td>1,100,985</td>
<td>792,704</td>
<td>138.89</td>
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<tr>
<td></td>
<td>MOD AS-2986</td>
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<td>8,432</td>
<td>16,049</td>
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<td>Total current - Group</td>
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<td>77,298</td>
<td>106,774</td>
<td>XXX</td>
<td>147</td>
<td>XXX</td>
<td>510,457</td>
<td>1,005,023</td>
<td>XXX</td>
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<tr>
<td>7.</td>
<td>Current year total</td>
<td></td>
<td>77,298</td>
<td>106,774</td>
<td>138.13</td>
<td>147</td>
<td>0.97</td>
<td>510,457</td>
<td>1,005,023</td>
<td>50.79</td>
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Company Name: Berkshire Life Ins Co of Amer  
Company Code: 71714  
State of Domicile: MA

<table>
<thead>
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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
<td>1.</td>
<td>Current</td>
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<td>38,276,849</td>
<td>4,275,936</td>
<td>11.17</td>
<td>7,342</td>
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<td>BG-04</td>
<td></td>
<td>18,602,887</td>
<td>580,197</td>
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<td>2,948</td>
<td>0.99</td>
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<tr>
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<td>Total current - Individual</td>
<td></td>
<td>56,879,735</td>
<td>4,856,132</td>
<td>XXX</td>
<td>10,290</td>
<td>XXX</td>
<td>516,472,076</td>
<td>492,652,596</td>
<td>XXX</td>
</tr>
<tr>
<td>7.</td>
<td>Current year total</td>
<td></td>
<td>56,879,735</td>
<td>4,856,132</td>
<td>XXX</td>
<td>10,290</td>
<td>XXX</td>
<td>516,472,076</td>
<td>492,652,596</td>
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<td></td>
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<td>4,856,132</td>
<td>8.54</td>
<td>10,290</td>
<td>0.99</td>
<td>516,472,076</td>
<td>492,652,596</td>
<td>104.84</td>
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Company Name: **Blue Shield of CA Life & Hlth Ins Co**  
Company Code: **61557**  
State of Domicile: **CA**

A01 1. Current

<table>
<thead>
<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<tr>
<td>CPG5087</td>
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<td>0.00</td>
<td>6</td>
<td>0.75</td>
<td>746,831</td>
<td>89,934</td>
<td>830.42</td>
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C01 1. Total current - Individual

<table>
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<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<th>Loss Ratio</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>3,438</td>
<td>0</td>
<td>XXX</td>
<td>6</td>
<td>XXX</td>
<td>746,831</td>
<td>89,934</td>
<td>XXX</td>
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</table>

C07 7. Current year total

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<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<th>Loss Ratio</th>
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<td></td>
<td>3,438</td>
<td>0</td>
<td>XXX</td>
<td>6</td>
<td>0.75</td>
<td>746,831</td>
<td>89,934</td>
<td>830.42</td>
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Company Name: **Brighthouse Life Ins Co**  
Company Code: **87726**  
State of Domicile: **DE**

A01 1. Current

<table>
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<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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</thead>
<tbody>
<tr>
<td>H-LTC3JP</td>
<td>79,863,888</td>
<td>206,943,391</td>
<td>259.12</td>
<td>25,897</td>
<td>0.94</td>
<td>37,868,516</td>
<td>1,114,365,693</td>
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</tr>
<tr>
<td>H-LTC4JQ</td>
<td>59,030,824</td>
<td>108,488,624</td>
<td>183.78</td>
<td>21,600</td>
<td>0.96</td>
<td>484,712,888</td>
<td>978,858,254</td>
<td>49.52</td>
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<tr>
<td>H-LTC2J</td>
<td>56,139,987</td>
<td>167,192,976</td>
<td>297.81</td>
<td>16,902</td>
<td>0.92</td>
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<tr>
<td>H-LC4JQ</td>
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<td>17,725,438</td>
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<td>3,672</td>
<td>0.96</td>
<td>168,632,584</td>
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<td>H-LC3J</td>
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<td>H-LTC3J</td>
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<td>0.91</td>
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<td>1,912</td>
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<tr>
<td>H-LC3JP</td>
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<td>14,879,974</td>
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<td>0.94</td>
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<td>0.88</td>
<td>-2,361,114</td>
<td>2,689,558</td>
<td>-87.79</td>
</tr>
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## National Association of Insurance Commissioners

### 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2

By COMPANY NAME BY POLICY FORM

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<th>Loss Ratio</th>
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<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>B01 1. Current</td>
<td></td>
<td>H-371</td>
<td>89,437</td>
<td>465,624</td>
<td>520.62</td>
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<td>0.96</td>
<td>-484,343</td>
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<td>- 40.07</td>
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<tr>
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<td></td>
<td>GC-7003-1N+1Q</td>
<td>782,083</td>
<td>1,045,238</td>
<td>133.65</td>
<td>1,597</td>
<td>0.97</td>
<td>74,327,549</td>
<td>68,679,575</td>
<td>108.22</td>
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<tr>
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<td></td>
<td>223,877,988</td>
<td>563,869,462</td>
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<td>76,378</td>
<td>XXX</td>
<td>314,393,828</td>
<td>3,495,363,091</td>
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<tr>
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<td></td>
<td>782,083</td>
<td>1,045,238</td>
<td>XXX</td>
<td>1,597</td>
<td>XXX</td>
<td>74,327,549</td>
<td>68,679,575</td>
<td>XXX</td>
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<tr>
<td>C07 7. Current year total</td>
<td></td>
<td></td>
<td>224,660,071</td>
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<td>388,721,377</td>
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Company Name: Carefirst of MD Inc  
Company Code: 47058  
State of Domicile: MD

| A01 1. Current | | 3027 | 57,822 | -69,669 | -120.49 | 61 | 0.87 | 2,723,883 | 1,219,062 | 223.44 |
| C01 1. Total current - Individual | | | 57,822 | -69,669 | XXX | 61 | XXX | 2,723,883 | 1,219,062 | XXX |
| C07 7. Current year total | | | 57,822 | -69,669 | -120.49 | 61 | 0.87 | 2,723,883 | 1,219,062 | 223.44 |

Company Name: Catholic Order Of Foresters  
Company Code: 57487  
State of Domicile: IL

| A01 1. Current | | FCLTC2000 | 845,655 | 829,814 | 98.13 | 611 | 0.98 | 15,453,874 | 21,105,101 | 73.22 |

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# 2017 Long-Term Care Insurance Experience Reporting Form 2

**Company Name:** Central States H & L Co Of Omaha  
**Company Code:** 61751  
**State of Domicile:** NE

## A01  1. Current

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>N03</td>
<td></td>
<td>FCLTC2002</td>
<td>267,233</td>
<td>-123,720</td>
<td>-46.30</td>
<td>131</td>
<td>0.98</td>
<td>4,162,840</td>
<td>4,969,271</td>
<td>83.77</td>
</tr>
<tr>
<td>~</td>
<td></td>
<td>FCLTC</td>
<td>115,005</td>
<td>362,412</td>
<td>315.13</td>
<td>97</td>
<td>0.98</td>
<td>2,618,979</td>
<td>2,517,401</td>
<td>104.04</td>
</tr>
<tr>
<td>N04</td>
<td></td>
<td>FCLTCNH</td>
<td>28,946</td>
<td>5,270</td>
<td>18.21</td>
<td>26</td>
<td>0.93</td>
<td>441,045</td>
<td>504,548</td>
<td>87.41</td>
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</table>

## C01  1. Total current - Individual

<table>
<thead>
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<td>0.93</td>
<td>441,045</td>
<td>504,548</td>
<td>87.41</td>
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</table>

## C07  7. Current year total

<table>
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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<td>FCLTC2002</td>
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<td>-123,720</td>
<td>-46.30</td>
<td>131</td>
<td>0.98</td>
<td>4,162,840</td>
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<td>FCLTC</td>
<td>115,005</td>
<td>362,412</td>
<td>315.13</td>
<td>97</td>
<td>0.98</td>
<td>2,618,979</td>
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</tr>
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<td>N04</td>
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<td>5,270</td>
<td>18.21</td>
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<tbody>
<tr>
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**Company Name:** Christian Fidelity Life Ins Co  
**Company Code:** 61859  
**State of Domicile:** TX

A01  1. Current

H-107  512,356  747,556  145.91  197  0.84  4,214,223  4,408,258  95.60

C01  1. Total current - Individual

512,356  747,556  XXX  197  XXX  4,214,223  4,408,258  XXX

C07  7. Current year total

512,356  747,556  145.91  197  0.84  4,214,223  4,408,258  95.60

**Company Name:** Cincinnati Equitable Life Ins Co  
**Company Code:** 88064  
**State of Domicile:** OH

A01  1. Current

CONV. CARE  572  0  0.00  1  1.00  3,091  3,091  100.00

C01  1. Total current - Individual

572  0  XXX  1  XXX  3,091  3,091  XXX

C07  7. Current year total

572  0  XXX  1  1.00  3,091  3,091  100.00

**Company Name:** CMFG Life Ins Co  
**Company Code:** 62626  
**State of Domicile:** IA

A01  1. Current

2006-LTC  21,882,604  2,900,136  13.25  13,184  0.98  170,558,018  177,753,244  95.95

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#### 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2

By COMPANY NAME BY POLICY FORM

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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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C01 1. Total current - Individual

|             |                 | 44,634,970   | 14,163,492      | XXX            | 28,962       | XXX                       | 527,531,303      | 628,001,562               | XXX                      | 79.76                    |

C07 7. Current year total

|             |                 | 44,634,970   | 14,163,492      | 31.73          | 28,962       | 0.98                      | 527,531,303      | 628,001,562               | 84.00                    |

Company Name: Colonial Life & Accident Ins Co  
Company Code: 62049  
State of Domicile: SC

A01 1. Current

|             |                 | LTC         | 9,421           | 153,981        | 1634.44     | 17                        | 0.94             | -8,218                    | 157,148                  | - 5.23                   |
|             |                 | DI/LTC     | 616             | 0              | 0.00        | 11                        | 1.00             | 182,935                   | 158,695                  | 115.28                   |

C01 1. Total current - Individual

|             |                 | 10,037      | 153,981         | XXX            | 28          | XXX                       | 174,717          | 315,843                   | XXX                      | 55.32                    |

C07 7. Current year total

|             |                 | 10,037      | 153,981         | 1534.13        | 28          | 0.97                      | 174,717          | 315,843                   | 55.32                    |

Company Name: Colonial Penn Life Ins Co  
Company Code: 62065  
State of Domicile: PA

A01 1. Current

|             |                 | 3-82-946    | 23,563          | 7,952          | 33.75       | 36                        | 0.88             | 3,257,622                 | 539,390                  | 603.95                   |

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2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2

By COMPANY NAME BY POLICY FORM

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<th>Loss Ratio</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**C01  1. Total current - Individual**

|             |                 |             | 31,116          | 98,092          | XXX        | 54                        | XXX              | 3,980,396                | 1,028,368                | XXX                     |

**C07  7. Current year total**

|             |                 |             | 31,116          | 98,092          | 315.25     | 54                        | 0.87              | 3,980,396                | 1,028,368                | 387.06                  |

**Company Name:** Combined Ins Co Of Amer  
**Company Code:** 62146  
**State of Domicile:** IL

**A01  1. Current**

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**C01  1. Total current - Individual**

|             |                 |             | 1,165,500       | 1,302,339       | XXX        | 968                       | XXX              | 114,606,647               | 19,456,988               | XXX                     |

**C07  7. Current year total**

|             |                 |             | 1,165,500       | 1,302,339       | 111.74     | 968                       | 0.95              | 114,606,647               | 19,456,988               | 589.03                   |

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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

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</tr>
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</table>

**Company Name: Combined Life Ins Co Of NY**

- **Company Code:** 78697
- **State of Domicile:** NY

| A01 1. Current | 44515 | 120,693 | 533,330 | 441.89 | 83 | 0.95 | 3,573,017 | 3,754,855 | 95.16 |

| C01 1. Total current - Individual | 120,693 | 533,330 | XXX | 83 | XXX | 3,573,017 | 3,754,855 | XXX |

| C07 7. Current year total | 120,693 | 533,330 | 441.89 | 83 | 0.95 | 3,573,017 | 3,754,855 | 95.16 |

**Company Name: Connecticut Gen Life Ins Co**

- **Company Code:** 62308
- **State of Domicile:** CT

| B01 1. Current | ~ | 1,091,146 | 3,092,654 | 283.43 | 2,327 | 0.96 | 46,002,990 | 40,681,293 | 113.08 |

| C04 4. Total current - Group | 1,091,146 | 3,092,654 | XXX | 2,327 | XXX | 46,002,990 | 40,681,293 | XXX |

| C07 7. Current year total | 1,091,146 | 3,092,654 | 283.43 | 2,327 | 0.96 | 46,002,990 | 40,681,293 | 113.08 |

**Company Name: Constitution Life Ins Co**

- **Company Code:** 62359
- **State of Domicile:** TX

| A01 1. Current | COMPLTC, COMPLTCQ | 1,473,401 | 2,743,107 | 186.18 | 682 | 0.97 | 323,466 | 10,368,516 | 3.12 |

| | HHC-801,HHC-802, QHHC-802 | 1,426,358 | 1,816,427 | 127.35 | 463 | 0.86 | -66,943,303 | 1,953,303 | -3427.19 |

| | NHO-700, APNHO, APNHOQ | 1,306,414 | 2,110,117 | 161.52 | 534 | 0.92 | 5,747,395 | 11,408,452 | 50.38 |

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<th>Experience Reported Ratio</th>
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C01  1. Total current - Individual

5,061,152 | 8,749,025 | XXX | 2,149 | XXX | -76,314,544 | 28,705,062 | XXX

C07  7. Current year total

5,061,152 | 8,749,025 | 172.87 | 2,149 | 0.91 | -76,314,544 | 28,705,062 | -265.86

Company Name: Continental Cas Co

Company Code: 20443

State of Domicile: IL

A01  1. Current

| N0100 | 112,495,273 | 100,606,580 | 89.43 | 51,535 | 0.96 | 1,841,497,109 | 2,208,824,862 | 83.37 |
| N0026 | 36,291,084 | 59,440,928 | 163.79 | 17,488 | 0.95 | 589,373,145 | 811,970,983 | 72.59 |
| 21300 | 22,391,908 | 39,627,833 | 176.97 | 10,693 | 0.95 | 366,478,812 | 512,580,602 | 71.50 |
| 15203 | 21,616,200 | 100,626,028 | 465.51 | 12,614 | 0.92 | 703,674,840 | 883,415,541 | 79.65 |
| N0022 | 18,176,716 | 37,253,558 | 204.95 | 9,572 | 0.92 | 220,227,549 | 347,822,410 | 63.32 |
| 21295 | 14,981,955 | 35,470,270 | 236.75 | 7,514 | 0.92 | 157,166,837 | 287,348,904 | 54.70 |
| N0095 | 12,951,680 | 14,066,428 | 108.61 | 6,569 | 0.94 | 143,129,956 | 200,843,590 | 71.26 |
| 18876 | 11,572,191 | 45,003,536 | 388.89 | 6,140 | 0.92 | 81,628,434 | 236,002,849 | 34.59 |

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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
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National Association of Insurance Commissioners  
2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2  
By COMPANY NAME BY POLICY FORM

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<th>Premiums Earned</th>
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### National Association of Insurance Commissioners
#### 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2
**By COMPANY NAME BY POLICY FORM**

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<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
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### B01 1. Current

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<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
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### C01 1. Total current - Individual

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<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
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<th>Experience Policy Reserves</th>
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Company Name: Continental Life Ins Co Brentwood

Company Code: 68500

State of Domicile: TN

A01 1. Current

| | LTC1, LTC2, LTC2E, LTC3, | 551,581 | -319,593 | -57.94 | 437 | 0.92 | 7,006,904 | 7,421,892 | 94.41 |
| | LTC300, LTC300E, LTC400 | 50,940 | 12,585 | 24.71 | 59 | 0.84 | -2,612,262 | 656,108 | -398.15 |
| | BCC100, BCC100E | 2,562 | 0 | 0.00 | 8 | 0.80 | 44,806 | 17,461 | 256.61 |

C01 1. Total current - Individual

| | 605,083 | -307,008 | XXX | 504 | XXX | 4,439,448 | 8,095,461 | XXX |

C07 7. Current year total

| | 605,083 | -307,008 | -50.74 | 504 | 0.91 | 4,439,448 | 8,095,461 | 54.84 |

Company Name: Copic Ins Co

Company Code: 11860

State of Domicile: CO

A01 1. Current

| | LTQ11-336-CP-998 | 22,861 | 10,471 | 45.80 | 192 | 0.98 | 8,531,376 | 9,037,815 | 94.40 |
| | LTC-CD9-COPIC | 9,931 | 1,001 | 10.08 | 14 | 1.00 | 563,272 | 792,945 | 71.04 |

B01 1. Current

| | LTC-CMP-COPIC | 921,448 | 800,335 | 86.86 | 3,194 | 0.98 | 83,015,857 | 53,379,119 | 155.52 |

C01 1. Total current - Individual

| | 32,792 | 11,472 | XXX | 206 | XXX | 9,094,648 | 9,830,760 | XXX |

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Company Name: **Country Life Ins Co**  
Company Code: **62553**  
State of Domicile: **IL**

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<tbody>
<tr>
<td></td>
<td>35,866,809</td>
<td>24,590,358</td>
<td>XXX</td>
<td>20,206</td>
<td>XXX</td>
<td>376,181,332</td>
<td>427,379,872</td>
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<table>
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<tbody>
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### Company Name: Dearborn Natl Life Ins Co

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
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<tbody>
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<td>73.99</td>
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<td>-12,595</td>
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<td>3</td>
<td>XXX</td>
<td>38,113</td>
<td>51,510</td>
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### Company Name: Equitable Life & Cas Ins Co

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<th>Line Number</th>
<th>Row Description</th>
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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
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<td>7,009,628</td>
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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

By COMPANY NAME BY POLICY FORM

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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</thead>
<tbody>
<tr>
<td>C01</td>
<td>1. Total current - Individual</td>
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<td>52,663,338</td>
<td>86,606,344</td>
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<td>XXX</td>
<td>125,518,552</td>
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<td>7. Current year total</td>
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<td>52,663,338</td>
<td>86,606,344</td>
<td>164.45</td>
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<td>0.93</td>
<td>125,518,552</td>
<td>193,489,203</td>
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</table>

**Company Name:** Farmers New World Life Ins Co  
**Company Code:** 63177  
**State of Domicile:** WA

| A01 | 1. Current | FTQ10 | 4,201,940 | 5,295,572 | 126.03 | 3,200 | 0.97 | 73,893,634 | 109,101,777 | 67.73 |
|     |            | FTQ   | 785,003   | 1,723,504 | 219.55 | 635   | 0.95 | 6,539,462  | 15,918,585  | 41.08 |
|     |            | FNTQ1 | 159,892   | -174,152  | -108.92 | 90    | 0.98 | 2,324,626  | 3,853,625   | 60.32 |
|     |            | FNTQ  | 76,073    | 124,793   | 164.04  | 57    | 0.98 | 595,456    | 1,642,765   | 36.25 |
|     |            | FTQP  | 61,368    | 438,291   | 714.20  | 46    | 0.94 | 1,050,813  | 1,776,067   | 59.17 |
|     |            | FNTQP | 3,784     | 0          | 0.00    | 3     | 1.00 | 112,603    | 91,197      | 123.47 |

**Company Name:** First Penn Pacific Life Ins Co  
**Company Code:** 67652  
**State of Domicile:** IN

| A01 | 1. Current | LTC-1, LTC-2 | 13,531 | -100,651 | -743.86 | 7 | 1.00 | 416,834 | 303,102 | 137.52 |

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<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
<td>C01</td>
<td>1. Total current - Individual</td>
<td></td>
<td>13,531</td>
<td>-100,651</td>
<td>XXX</td>
<td>7</td>
<td>XXX</td>
<td>416,834</td>
<td>303,102</td>
<td>XXX</td>
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<td>C07</td>
<td>7. Current year total</td>
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<td>13,531</td>
<td>-100,651</td>
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<td>1.00</td>
<td>416,834</td>
<td>303,102</td>
<td>137.52</td>
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**Company Name:** First Unum Life Ins Co  
**Company Code:** 64297  
**State of Domicile:** NY

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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
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<td>A01</td>
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<td>XXX</td>
<td>199,673,426</td>
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**Company Name:** Forethought Life Ins Co  
**Company Code:** 91642  
**State of Domicile:** IN

<table>
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<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
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<th>Line Number</th>
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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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Company Name: **Genesis Ins Co**  
Company Code: **38962**  
State of Domicile: **DE**

<table>
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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tr>
<td>C01 1. Total current - Individual</td>
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<td>238,181</td>
<td>XXX</td>
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### 2017 Long-Term Care Insurance Experience Reporting Form 2

**By COMPANY NAME BY POLICY FORM**

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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</table>

**Company Name: Genworth Life & Ann Ins Co**

**Company Code: 65536**

**State of Domicile: VA**

**A01 1. Current**

- **HLTC94 GN, HLTC94 MN**
  - 1,557,429 4,593,000 294.91 787 0.92 -3,510,142 18,710,234 -18.76

- **LTC-5/91, LTC-5/91MI,NHO-**
  - 942,174 3,095,194 328.52 903 0.89 -420,160 14,456,910 -2.91

- **HLTC93GN, HLTC93MI,HLTC93**
  - 492,432 1,066,443 216.57 277 0.90 617,456 7,645,178 8.08

- **HQLTC96 GN**
  - 457,724 -330,802 -72.27 319 0.90 -2,640,846 5,764,239 -45.81

- **KG-5/86, NAC7520, NAC7620**
  - 402,513 1,855,747 461.04 455 0.82 -2,701,852 5,693,255 -47.46

- **FCL 7050**
  - 158,409 208,764 131.79 102 0.97 423,124 2,656,801 15.93

- **NAC 9915, 9935, 9986, 998**
  - 151,265 339,114 224.19 219 0.79 -880,886 1,623,131 -54.27

- **HHC095CA, HHC-5/89, NAC99**
  - 41,292 -110,071 -266.57 50 0.86 -2,027,141 65,010 -3118.20

**C01 1. Total current - Individual**

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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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</table>

| 4,203,237 | 10,717,389 | XXX | 3,112 | XXX | -11,140,446 | 56,614,759 | XXX |

**C07 7. Current year total**

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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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</table>

| 4,203,237 | 10,717,389 | 254.98 | 3,112 | 0.88 | -11,140,446 | 56,614,759 | -19.68 |

**Company Name: Genworth Life Ins Co**

**Company Code: 70025**

**State of Domicile: DE**

**A01 1. Current**

- **7042/7044**
  - 509,174,712 168,759,596 33.14 192,469 0.99 3,178,435,388 3,398,599,524 93.52

- **7035**
  - 501,585,632 444,902,329 88.70 210,129 0.98 2,795,469,245 4,850,806,005 57.63

- **7030/7031/7033/7034**
  - 343,814,069 579,445,487 168.54 128,307 0.96 -373,672,586 3,101,115,213 -12.05

- **7042-REV/7044-REV**
  - 333,261,854 40,741,330 12.23 116,994 0.99 1,464,721,532 1,302,246,451 112.48

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<th>Experience Policy Reserves</th>
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<th>Experience Reported Ratio</th>
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<td>Loss Ratio</td>
<td>Inforce Count End of Year</td>
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Company Name: Genworth Life Ins Co of NY  
Company Code: 72990  
State of Domicile: NY

A01 1. Current

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<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**B01 1. Current**

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**C01 1. Total current - Individual**

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**C07 7. Current year total**

<table>
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<tr>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tr>
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Company Name: Gerber Life Ins Co  
Company Code: 70939  
State of Domicile: NY

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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

**By COMPANY NAME BY POLICY FORM**

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<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
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Company Name: **Globe Life Ins Co of NY**  
Company Code: **74101**  
State of Domicile: **NY**

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<th>Line Number</th>
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Company Name: **Golden Rule Ins Co**  
Company Code: **62286**  
State of Domicile: **IN**

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<th>Experience Policy Reserves</th>
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<table>
<thead>
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<th>Line Number</th>
<th>Row Description</th>
<th>Company Name: <strong>Great Amer Life Ins Co</strong></th>
<th>Company Code: <strong>63312</strong></th>
<th>State of Domicile: <strong>OH</strong></th>
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**Group Hospitalization & Med Srvcs**  
Company Code: **53007**  
State of Domicile: **DC**

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<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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Company Name: **Guarantee Trust Life Ins Co**  
Company Code: **64211**  
State of Domicile: **IL**

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</tbody>
</table>

Company Name: **Hartford Life Ins Co**  
Company Code: **88072**  
State of Domicile: **CT**

| A01         | 1. Current | SRV-1366 | 288,333 | 1,901,955 | 659.64 | 322 | 0.98 | 8,987,869 | 17,850,568 | 50.35 |

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<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
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Company Name: **Health Care Serv Corp A Mut Legal Re**
Company Code: **70670**
State of Domicile: **IL**

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<th>Row Description</th>
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<th>Loss Ratio</th>
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<td>- 29.24</td>
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Company Name: **Healthy Alliance Life Ins Co**
Company Code: **78972**
State of Domicile: **MO**

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<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td>73</td>
<td>XXX</td>
<td>1,174,416</td>
<td>2,084,869</td>
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**Company Name:** Highmark BCBSD Inc  
**Company Code:** 53287  
**State of Domicile:** DE

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**Company Name:** Highmark Cas Ins Co  
**Company Code:** 35599  
**State of Domicile:** PA

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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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| 1. Current | GRP11-341-PA-998 | 7,372 | 16 | 0.22 | 12 | 1.00 | 60,125 | 54,609 | 110.10 |

| Total current - Individual | 3,218,860 | 2,681,137 | XXX | 1,797 | XXX | 29,236,260 | 36,440,682 | XXX |

| Total current - Group | 7,372 | 16 | XXX | 12 | XXX | 60,125 | 54,609 | XXX |

| Current year total | 7,372 | 16 | XXX | 12 | XXX | 60,125 | 54,609 | XXX |

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### National Association of Insurance Commissioners

#### 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2

By COMPANY NAME BY POLICY FORM

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
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**Company Name: HM Life Ins Co**

**Company Code:** 93440

State of Domicile: PA

**B01 1. Current**

- **TG**
  - TGGP8000(3/94)PA
    - Premiums Earned: 65,285
    - Incurred Claims: 382,788
    - Loss Ratio: 586.33
    - Inforce Count End of Year: 193
    - Persistency Rate: 0.94
    - Experience Policy Reserves: 4,183,231
    - Reported Policy Reserves: 2,858,253
    - Experience Reported Ratio: 146.36

**C04 4. Total current - Group**

- Premiums Earned: 65,285
- Incurred Claims: XXX
- Loss Ratio: XXX
- Inforce Count End of Year: XXX
- Persistency Rate: XXX
- Experience Policy Reserves: 4,183,231
- Reported Policy Reserves: 2,858,253
- Experience Reported Ratio: XXX

**C07 7. Current year total**

- Premiums Earned: 65,285
- Incurred Claims: 382,788
- Loss Ratio: 586.33
- Inforce Count End of Year: 193
- Persistency Rate: 0.94
- Experience Policy Reserves: 4,183,231
- Reported Policy Reserves: 2,858,253
- Experience Reported Ratio: 146.36

**Company Name: Independence Hospital Ind Plan Inc**

**Company Code:** 54704

State of Domicile: PA

**A01 1. Current**

- 5019/5313
  - Premiums Earned: 1,425,950
  - Incurred Claims: 4,280,079
  - Loss Ratio: 300.16
  - Inforce Count End of Year: 1,081
  - Persistency Rate: 0.94
  - Experience Policy Reserves: 6,813,443
  - Reported Policy Reserves: 16,064,353
  - Experience Reported Ratio: 42.41

- 5018/5311
  - Premiums Earned: 951,893
  - Incurred Claims: 1,084,530
  - Loss Ratio: 113.93
  - Inforce Count End of Year: 463
  - Persistency Rate: 0.93
  - Experience Policy Reserves: 1,735,756
  - Reported Policy Reserves: 6,394,527
  - Experience Reported Ratio: 27.14

**C01 1. Total current - Individual**

- Premiums Earned: 2,377,843
- Incurred Claims: 5,364,609
- Loss Ratio: XXX
- Inforce Count End of Year: 1,544
- Persistency Rate: XXX
- Experience Policy Reserves: 8,549,199
- Reported Policy Reserves: 22,458,880
- Experience Reported Ratio: XXX

**C07 7. Current year total**

- Premiums Earned: 2,377,843
- Incurred Claims: 5,364,609
- Loss Ratio: 225.61
- Inforce Count End of Year: 1,544
- Persistency Rate: 0.94
- Experience Policy Reserves: 8,549,199
- Reported Policy Reserves: 22,458,880
- Experience Reported Ratio: 38.07

**Company Name: Jackson Natl Life Ins Co**

**Company Code:** 65056

State of Domicile: MI

**A01 1. Current**

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## 2017 Long-Term Care Insurance Experience Reporting Form 2

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<table>
<thead>
<tr>
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<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<th>Experience Reported Ratio</th>
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Company Name: **John Alden Life Ins Co**  
Company Code: **65080**  
State of Domicile: **WI**

A01  1. Current

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<th>Inforce Count</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
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Company Name: **John Hancock Life & Hlth Ins Co**  
Company Code: **93610**  
State of Domicile: **MA**

**A01 1. Current**

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<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<th>Line Number</th>
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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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B01  1. Current

Non-GIMIT 12,532,917 150,246 1.20 11,051 0.99 83,288,187 86,153,505 96.67

C01  1. Total current - Individual

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C04  4. Total current - Group

12,532,917 150,246 XXX 11,051 XXX 83,288,187 86,153,505 XXX

C07  7. Current year total

206,695,865 209,281,269 101.25 63,800 0.98 1,429,145,967 1,960,225,228 72.91

Company Name: John Hancock Life Ins Co USA  
Company Code: 65838  
State of Domicile: MI

A01  1. Current

LTC20 250,863,990 244,205,606 97.35 113,084 1.00 1,758,103,779 2,379,929,218 73.87

LTC30 217,346,709 98,465,439 45.30 95,827 0.98 2,205,504,068 2,146,394,203 102.75

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<th>Reported Policy Reserves</th>
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## National Association of Insurance Commissioners

### 2017 Long-Term Care Insurance Experience Reporting Form 2

By COMPANY NAME BY POLICY FORM

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<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
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### B01 1. Current

|               | Non-GIMT       | 293,528,238 | 143,515,770    | 48.89      | 311,915                  | 0.98             | 4,191,607,493             | 3,980,917,452             | 105.29                   |
|               | GIMT           | 5,555,305   | 2,873,523      | 51.73      | 6,920                     | 0.95             | 93,527,144               | 102,947,769              | 90.85                    |

### C01 1. Total current - Individual

|               | 1,203,555,375 | 953,275,506 | XXX            | 520,659    | XXX                      | 8,934,768,110    | 10,916,864,488        | XXX                      |

### C04 4. Total current - Group

|               | 299,083,543   | 146,389,293 | XXX            | 318,835    | XXX                      | 4,285,134,637    | 4,083,865,221         | XXX                      |

### C07 7. Current year total

|               | 1,502,638,918 | 1,099,664,799 | 73.18 | 839,494 | 0.98 | 13,219,902,747 | 15,000,729,709 | 88.13 |

**Company Name:** Kaiser Foundation Hlth Plan of WA  
**Company Code:** 95672  
**State of Domicile:** WA

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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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### Kanawha Ins Co

**Company Code:** 65110  
**State of Domicile:** SC

**A01 1. Current**

- 80650 18,245,304 55,260,930 302.88 12,412 0.97 310,325,070 55,260,930 550,187,099 56.40
- 80880 10,163,751 35,424,783 348.54 5,822 0.96 121,044,657 35,424,783 277,147,936 43.68
- 82000 9,373,736 9,918,706 105.81 6,953 0.98 136,000,947 9,918,706 183,117,774 74.27
- 82120 3,534,091 4,174,460 118.13 2,489 0.98 48,843,849 4,174,460 69,695,619 70.08
- 80650 2,663,134 1,329 9,679,376 7,415,977 278.47 1,329 0.94 9,679,376 45,557,788 21.25
- 80740 317,301 735 -2,531,534 11,270 335,827 118.13 0.98 -2,531,534 2,230,771 -113.48
- 82250 24,936 11,270 45.20 21 1.00 335,827 273,067 122.98

**C01 1. Total current - Individual**

- 44,322,253 113,352,656 XXX 29,761 XXX 623,698,192 1,128,210,054 XXX

**C07 7. Current year total**

- 44,322,253 113,352,656 255.75 29,761 0.97 623,698,192 1,128,210,054 55.28

### Knights Of Columbus

**Company Code:** 58033  
**State of Domicile:** CT

**A01 1. Current**

- NHC01 X-XX, LTC01 X-XX 59,466,807 29,728,743 49.99 42,540 0.99 380,242,836 403,488,561 94.24
- "NHC2 7-14, LTC2 7-14 7,079,739 191,950 2.71 5,535 0.96 4,925,454 5,226,566 94.24

**C01 1. Total current - Individual**

- 66,546,546 29,920,693 XXX 48,075 XXX 385,168,290 408,715,127 XXX

**C07 7. Current year total**

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<td>66,546,546</td>
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<td>385,168,290</td>
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Company Name: Lafayette Life Ins Co  
Company Code: **65242**  
State of Domicile: **OH**

- A01 1. Current
  - LLIC-LTC: 190,332 -372 - 0.20 207 0.98 1,640,814 1,687,995 97.21

- C01 1. Total current - Individual
  - 190,332 -372 XXX 207 XXX 1,640,814 1,687,995 XXX

- C07 7. Current year total
  - 190,332 -372 - 0.20 207 0.98 1,640,814 1,687,995 97.21

Company Name: LifeSecure Ins Co  
Company Code: **77720**  
State of Domicile: **MI**

- A01 1. Current
  - LS0001, LS0002, LS0004, L 46,192,031 2,655,538 5.75 32,202 0.97 80,930,676 69,850,368 115.86

- C01 1. Total current - Individual
  - 46,192,031 2,655,538 XXX 32,202 XXX 80,930,676 69,850,368 XXX

- C07 7. Current year total
  - 46,192,031 2,655,538 5.75 32,202 0.97 80,930,676 69,850,368 115.86

Company Name: Lincoln Benefit Life Co  
Company Code: **65595**  
State of Domicile: **NE**

- A01 1. Current
  - LBL-6301 41,005,056 78,755,291 192.06 23,758 0.98 709,602,858 1,096,984,734 64.69

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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

By COMPANY NAME BY POLICY FORM

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<th>Line Number</th>
<th>Row Description</th>
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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
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**Company Name:** Lincoln Natl Life Ins Co  
**Company Code:** 65676  
**State of Domicile:** IN

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<td>3,258,882</td>
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**Company Name:** Longevity Ins Co  
**Company Code:** 68446  
**State of Domicile:** TX

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<th>Experience Policy Reserves</th>
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<td>68,984</td>
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| Company Name: **Loyal Amer Life Ins Co** | Company Code: **65722** | State of Domicile: **OH** | | | | | | | |
| A01 1. Current | | | | | | | | | |
| | | L-6000-NQ | 57,273 | 254,829 | 444.94 | 31 | 1.00 | 182,952 | 560,132 | 32.66 |
| | | L-6000-TQ | 38,833 | 72,089 | 185.64 | 29 | 0.97 | -61,638 | 433,045 | - 14.23 |
| C01 1. Total current - Individual | | | | | | | | | |
| | | 96,106 | 326,918 | XXX | 60 | XXX | 121,314 | 993,177 | XXX |
| C07 7. Current year total | | | | | | | | | |
| | | 96,106 | 326,918 | 340.16 | 60 | 0.98 | 121,314 | 993,177 | 12.22 |

| Company Name: **Madison Natl Life Ins Co Inc** | Company Code: **65781** | State of Domicile: **WI** | | | | | | | |
| A01 1. Current | | | | | | | | | |

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Company Name: Manhattan Natl Life Ins Co

Company Code: 67083
State of Domicile: OH

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Company Name: Manhattan Life Assur Co of Amer

Company Code: 61883
State of Domicile: AR

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Company Code: **65935**  
State of Domicile: **MA**

Company Name: **Medamerica Ins Co**  
Company Code: **69515**  
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By COMPANY NAME BY POLICY FORM

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Company Name: **MedAmerica Ins Co of FL**  
Company Code: **12967**  
State of Domicile: **FL**

#### A01  1. Current

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#### B01  1. Current

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#### C01  1. Total current - Individual

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<th>Line Number</th>
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<th>Policy Form</th>
<th>Premiums Earned</th>
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Company Name: MedAmerica Ins Co of NY  
Company Code: 83437  
State of Domicile: NY

A01 1. Current

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<thead>
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<th>Line Number</th>
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<th>Incurred Claims</th>
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Company Name: **Medico Ins Co**

Company Code: **31119**

State of Domicile: **IA**

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### 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2

By COMPANY NAME BY POLICY FORM

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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
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<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
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**C01**  1. Total current - Individual

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**C07**  7. Current year total

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<th>Loss Ratio</th>
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<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**Company Name:** Metropolitan Life Ins Co  
**Company Code:** 65978  
**State of Domicile:** NY

### A01  1. Current

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<tr>
<th>Policy Form</th>
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<td>LTC-INDV-7</td>
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### B01  1. Current

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<th>Experience Reported Ratio</th>
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<td>103,088,028</td>
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### C01  1. Total current - Individual

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<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
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### C04  4. Total current - Group

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<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
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<tbody>
<tr>
<td></td>
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Company Name: Mid West Natl Life Ins Co Of TN  
Company Code: 66087  
State of Domicile: TX

A01 1. Current

<table>
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<tr>
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<th>Premiums Earned</th>
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<th>Experience Policy Reserves</th>
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C01 1. Total current - Individual

| | | | 76,921 | 15,340 | XXX | 47 | XXX | 354,572 | 263,971 | XXX |

C07 7. Current year total

| | | | 76,921 | 15,340 | 19.94 | 47 | 0.92 | 354,572 | 263,971 | 134.32 |

Company Name: Minnesota Life Ins Co  
Company Code: 66168  
State of Domicile: MN

A01 1. Current

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B01 1. Current

| | | | 2,354 | 4,980 | 211.56 | 5 | 1.00 | 75,277 | 281,019 | 26.79 |
| ALC-89-18937 | 647 | 19,351 | 2990.88 | 1 | 0.50 | 38,366 | 34,275 | 111.94 |
| MML-90-13346 | 483 | 933 | 193.17 | 1 | 1.00 | 14,091 | 24,755 | 56.92 |

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### National Association of Insurance Commissioners

#### 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2

**By COMPANY NAME BY POLICY FORM**

<table>
<thead>
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<tr>
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<td>Row Description</td>
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<td>Line Number</td>
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<tr>
<td>Line Number</td>
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**Company Name:** Mony Life Ins Co  
**Company Code:** 66370  
**State of Domicile:** NY

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**Company Name:** Mutual Of Omaha Ins Co  
**Company Code:** 71412  
**State of Domicile:** NE

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<td>LTA</td>
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<table>
<thead>
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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**B01  1. Current**

<table>
<thead>
<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
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**C01  1. Total current - Individual**

<table>
<thead>
<tr>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tr>
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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

**By COMPANY NAME BY POLICY FORM**

<table>
<thead>
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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
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**Company Code:** 66583  
**State of Domicile:** WI

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**Company Code:** 30155  
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<th>Incurred Claims</th>
<th>Loss Ratio</th>
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<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
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<th>Line Number</th>
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<th>Policy Form</th>
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<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**B01 1. Current**

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**C01 1. Total current - Individual**

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**C07 7. Current year total**

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## National Association of Insurance Commissioners
### 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2
#### By COMPANY NAME BY POLICY FORM

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Company Name: **Noridian Mut Ins Co**  
Company Code: **55891**  
State of Domicile: **ND**

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Company Name: **Northwestern Long Term Care Ins Co**  
Company Code: **69000**  
State of Domicile: **WI**

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<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
<td>C07</td>
<td>7. Current year total</td>
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Company Name: **Old Amer Ins Co**  
Company Code: **67199**  
State of Domicile: **MO**

| A01 | 1. Current |             | P3119  | 58,307 | 349,300 | 599.07  | 41   | 0.87 | -2,115,280 | 773,366 | -273.52 |
| C01 | 1. Total current - Individual |             | 58,307 | 349,300 | XXX   | 41   | XXX  | -2,115,280 | 773,366 | XXX |
| C07 | 7. Current year total |             | 58,307 | 349,300 | 599.07  | 41 | 0.87 | -2,115,280 | 773,366 | -273.52 |

Company Name: **Omaha Hlth Ins Co**  
Company Code: **88080**  
State of Domicile: **NE**

| A01 | 1. Current |             | ANCP-520/521/522/523/532/ | 1,773 | -41 | -2.31 | 1 | 1.00 | 274,505 | 13,249 | 2071.89 |
| C01 | 1. Total current - Individual |             | 1,773 | -41 | XXX  | 1 | XXX  | 274,505 | 13,249 | XXX |
| C07 | 7. Current year total |             | 1,773 | -41 | -2.31 | 1 | 1.00 | 274,505 | 13,249 | 2071.89 |

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## Order of United Commercial Travelers

**Company Code:** 56383  
**State of Domicile:** OH

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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
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<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td>2</td>
<td>XXX</td>
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<td>XXX</td>
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<tr>
<td>7. Current year total</td>
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<td>1.00</td>
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## Patriot Ins Co

**Company Code:** 32069  
**State of Domicile:** ME

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<th>Row Description</th>
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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tr>
<td></td>
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<td>LTQ11-336-ME-998</td>
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<td>13,615</td>
<td>-14,708</td>
<td>XXX</td>
<td>12</td>
<td>XXX</td>
<td>529,852</td>
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<td>7. Current year total</td>
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<td>364,808</td>
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## Pekin Life Ins Co

**Company Code:** 67628  
**State of Domicile:** IL

<table>
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<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td>H22</td>
<td>11,690</td>
<td>284,533</td>
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<td>0.86</td>
<td>-564,378</td>
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<table>
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<th>Line Number</th>
<th>Row Description</th>
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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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</thead>
<tbody>
<tr>
<td>C01 1. Total current - Individual</td>
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<td></td>
<td></td>
<td></td>
<td>XXX</td>
<td>31</td>
<td>XXX</td>
<td>218,097</td>
<td>437,927</td>
<td>XXX</td>
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<tr>
<td>C07 7. Current year total</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>681.23</td>
<td>31</td>
<td>0.78</td>
<td>218,097</td>
<td>437,927</td>
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Company Name: **Pennsylvania Life Ins Co**  
Company Code: **67660**  
State of Domicile: **PA**

A01 1. Current

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<th>1490</th>
<th>P35, P39</th>
<th>1460</th>
<th>1470</th>
<th>1401</th>
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<tr>
<td>2,181,382</td>
<td>1,861,047</td>
<td>1,529,184</td>
<td>371,265</td>
<td>260,829</td>
<td>45,154</td>
<td>9,125</td>
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<td>2,674,079</td>
<td>1,168,970</td>
<td>6,281,417</td>
<td>1,088,710</td>
<td>1,027,097</td>
<td>30,029</td>
<td>12,392</td>
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<td>122.59</td>
<td>62.81</td>
<td>410.77</td>
<td>293.24</td>
<td>393.78</td>
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<td>1,078</td>
<td>277</td>
<td>210</td>
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<td>0.89</td>
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<td>5,542,676</td>
<td>6,253,175</td>
<td>38,661,582</td>
<td>752,535</td>
<td>8,360,186</td>
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<td>52,270,672</td>
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<td>148.82</td>
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</table>

C01 1. Total current - Individual

| 6,257,986 | 12,282,694 | XXX | 3,607 | XXX | 61,601,155 | 82,893,010 | XXX |

C07 7. Current year total

| 6,257,986 | 12,282,694 | 196.27 | 3,607 | 0.92 | 61,601,155 | 82,893,010 | 74.31 |

Company Name: **Philadelphia Amer Life Ins Co**  
Company Code: **67784**  
State of Domicile: **TX**

A01 1. Current

| 512,-3,517,538,544-6 | 5,942 | 30,600 | 514.98 | 5 | 0.56 | 0 | 0 | 0.00 |

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<tr>
<th>Line Number</th>
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<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Incurred Claims Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td>6,044</td>
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<td>XXX</td>
<td>8</td>
<td>XXX</td>
<td>0</td>
<td>0</td>
<td>XXX</td>
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<td>C07</td>
<td>7. Current year total</td>
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<td>6,044</td>
<td>131,140</td>
<td>2169.76</td>
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<td>0.57</td>
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Company Name: Physicians Mut Ins Co  
Company Code: **80578**  
State of Domicile: NE

A01 1. Current

- P103-P133-7: 18,784,276 13,078,662 69.63 8,577 0.98 446,792,433 433,270,887 103.12
- P145_P146_P245_P246: 10,645,996 5,259,479 49.40 5,950 0.98 133,020,169 131,458,529 101.19
- P130_P131: 9,575,769 15,376,582 160.58 5,129 0.93 183,838,133 174,115,571 105.58
- P124_P125_P126_P127: 3,846,012 7,036,719 182.96 2,046 0.90 30,860,834 30,864,864 99.99
- P148_P248: 1,327,029 936,540 70.57 887 0.96 12,015,191 11,877,166 101.16
- P109_P139: 813,303 1,661,945 204.35 579 0.95 13,418,940 13,692,689 98.00
- P147_P247: 683,202 162,091 23.73 768 0.96 4,515,831 4,252,794 106.19
- P122_P123: 577,731 1,941,889 336.12 730 0.91 5,319,305 6,336,188 83.95
- P105_P108_P135_P138: 458,362 393,574 85.87 620 0.93 5,722,989 5,264,383 108.71

C01 1. Total current - Individual

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<th></th>
<th>XXX</th>
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<th>XXX</th>
<th>843,002,332</th>
<th>818,547,536</th>
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</table>
| C07 7. Current year total

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<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td>Total current - Individual</td>
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<td>25,443,770</td>
<td>26,913,796</td>
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<td>44,414,684</td>
<td>62,011,178</td>
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<td>Current year total</td>
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<td>1,753,761</td>
<td>885,667</td>
<td>XXX</td>
<td>1,048</td>
<td>XXX</td>
<td>25,443,770</td>
<td>26,913,796</td>
<td>XXX</td>
<td></td>
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<td>Current year total</td>
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### Primerica Life Ins Co

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<th>Line Number</th>
<th>Row Description</th>
<th>Company Code</th>
<th>State of Domicile</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>C01 1. Total current - Individual</td>
<td></td>
<td></td>
<td></td>
<td>45,754</td>
<td>188,020</td>
<td>xxx</td>
<td>68</td>
<td>xxx</td>
<td>-288,329</td>
<td>2,091,865</td>
<td>xxx</td>
</tr>
<tr>
<td>C07 7. Current year total</td>
<td></td>
<td></td>
<td></td>
<td>45,754</td>
<td>188,020</td>
<td>410.94</td>
<td>68</td>
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<td>-288,329</td>
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<td>-13.78</td>
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### Principal Life Ins Co

<table>
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<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Company Code</th>
<th>State of Domicile</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
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Company Name: **Provident Life & Accident Ins Co**  
Company Code: **68195**  
State of Domicile: **TN**

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Company Name: **Prudential Ins Co Of Amer**  
Company Code: **68241**  
State of Domicile: **NJ**

Company Name: **Pyramid Life Ins Co**  
Company Code: **68284**  
State of Domicile: **KS**

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<th>Loss Ratio</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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C01 1. Total current - Individual

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<tr>
<th>Premiums Earned</th>
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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
<td>5,383,981</td>
<td>8,270,286</td>
<td>XXX</td>
<td>1,703</td>
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<td>17,491,998</td>
<td>47,309,344</td>
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C07 7. Current year total

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Company Name: Regence BCBS of OR

Company Code: 54933

State of Domicile: OR

A01 1. Current

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C01 1. Total current - Individual

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C07 7. Current year total

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Company Name: Regence BCBS of UT  
Company Code: 54550  
State of Domicile: UT

Company Name: Regence Blueshield Of ID Inc  
Company Code: 60131  
State of Domicile: ID

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<th>Line Number</th>
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<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
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Company Name: **Reliastar Life Ins Co**  
Company Code: **67105**  
State of Domicile: **MN**

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Company Name: **Reserve Natl Ins Co**  
Company Code: **68462**  
State of Domicile: **OK**

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<td>12.77</td>
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<td>0.90</td>
<td>155,047</td>
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<th>Experience Policy Reserves</th>
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Company Name: RiverSource Life Ins Co  
Company Code: 65005  
State of Domicile: MN

A01 1. Current

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B01 1. Current

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C01 1. Total current - Individual

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C04 4. Total current - Group

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C07 7. Current year total

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<td>-40,787,991</td>
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Company Name: **Sentry Ins A Mut Co**  
Company Code: **24988**  
State of Domicile: **WI**

| B01 1. Current |  
| 180-927; 180-984 | 1,419,454 | 3,955,367 | 278.65 | 1,329 | 0.96 | 38,050,710 | 48,380,142 | 78.65 |

| C04 4. Total current - Group |  
| 1,419,454 | 3,955,367 | XXX | 1,329 | XXX | 38,050,710 | 48,380,142 | XXX |

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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<td>0.96</td>
<td>38,050,710</td>
<td>48,380,142</td>
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Company Name: **Sentry Life Ins Co**  
Company Code: **68810**  
State of Domicile: **WI**

| B01 | 1. Current | 180-927; 180-984 | 363,462 | 1,506,651 | 414.53 | 318 | 0.93 | 7,041,010 | 9,778,731 | 72.00 |
| C04 | 4. Total current - Group | | 363,462 | 1,506,651 | XXX | 318 | XXX | 7,041,010 | 9,778,731 | XXX |
| C07 | 7. Current year total | | 363,462 | 1,506,651 | 414.53 | 318 | 0.93 | 7,041,010 | 9,778,731 | 72.00 |

Company Name: **Southern Farm Bureau Life Ins Co**  
Company Code: **68896**  
State of Domicile: **MS**

| A01 | 1. Current | HL200 | 14,533,830 | 16,997,632 | 116.95 | 7,735 | 0.97 | 77,346,258 | 128,371,612 | 60.25 |
| 3034 | 7,609,017 | 12,674,504 | 166.57 | 5,191 | 0.97 | 103,537,925 | 162,195,978 | 63.84 |
| 3035 | 2,049,246 | 5,316,074 | 259.42 | 2,127 | 0.96 | 15,877,512 | 43,937,948 | 36.14 |

| C01 | 1. Total current - Individual | | 24,192,093 | 34,988,210 | XXX | 15,053 | XXX | 196,761,695 | 334,505,538 | XXX |
| C07 | 7. Current year total | | 24,192,093 | 34,988,210 | 144.63 | 15,053 | 0.97 | 196,761,695 | 334,505,538 | 58.82 |

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<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
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<td>Current Year Total</td>
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<td>1,702,694</td>
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<td>907</td>
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<td>7,536,725</td>
<td>11,402,160</td>
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<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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C01 1. Total current - Individual

20,129,405 22,334,525 XXX 10,870 XXX 398,149,702 493,944,213 XXX

C07 7. Current year total

20,129,405 22,334,525 110.96 10,870 0.99 398,149,702 493,944,213 80.61

Company Name: State Life Ins Co

Company Code: 69116
State of Domicile: IN

A01 1. Current

SL-6000 13,760,846 20,756,447 150.84 7,897 0.99 291,402,631 382,275,233 76.23
SL-8000 4,378,875 1,441,727 32.93 2,244 0.99 85,726,130 89,970,891 95.28
SL-9000 1,989,684 136,351 6.85 729 0.99 21,020,941 21,698,089 96.88

C01 1. Total current - Individual

20,129,405 22,334,525 XXX 10,870 XXX 398,149,702 493,944,213 XXX

C07 7. Current year total

20,129,405 22,334,525 110.96 10,870 0.99 398,149,702 493,944,213 80.61

Company Name: State Mut Ins Co

Company Code: 69132
State of Domicile: GA

A01 1. Current

NCF-93 89,934 -184,927 -205.63 83 0.80 -2,966,435 1,084,937 -273.42

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<th>Row Description</th>
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<td>-184,927</td>
<td>XXX</td>
<td>83</td>
<td>XXX</td>
<td>-2,966,435</td>
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<td>7. Current year total</td>
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<td>89,934</td>
<td>-184,927</td>
<td>-205.63</td>
<td>83</td>
<td>0.80</td>
<td>-2,966,435</td>
<td>1,084,937</td>
<td>-273.42</td>
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Company Name: Sterling Life Ins Co  
Company Code: 77399  
State of Domicile: IL

| A01 | 1. Current | LTPOL | 92,731 | -711 | -0.77 | 65 | 0.99 | 1,060,226 | 394,971 | 268.43 |
| C01 | 1. Total current - Individual |         | 92,731 | -711 | XXX | 65 | XXX | 1,060,226 | 394,971 | XXX |
| C07 | 7. Current year total |         | 92,731 | -711 | -0.77 | 65 | 0.99 | 1,060,226 | 394,971 | 268.43 |

Company Name: Teachers Ins & Ann Assoc Of Amer  
Company Code: 69345  
State of Domicile: NY

| A01 | 1. Current | LTC.03 | 9,636,659 | 18,736,813 | 194.43 | 4,577 | 0.97 | 103,772,461 | 131,435,682 | 78.95 |
|     |            | LTC.02 | 3,124,752 | 9,121,769 | 291.92 | 1,946 | 0.93 | 39,738,993 | 49,390,042 | 80.46 |
| B01 | 1. Current | LTC.2500 | 275,064 | 89,143 | 32.41 | 227 | 0.96 | 3,271,365 | 3,909,319 | 83.68 |
| C01 | 1. Total current - Individual |         | 12,761,411 | 27,858,582 | XXX | 6,523 | XXX | 143,511,454 | 180,825,724 | XXX |

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### 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2
By COMPANY NAME BY POLICY FORM

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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**C04  4. Total current - Group**

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121
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**C01  1. Total current - Individual**

|             |                 |             | 48,874,808     | 175,927,906    | XXX        | 30,503                   | XXX             | -265,377,324                | 804,257,990              | XXX                       |

**C07  7. Current year total**

|             |                 |             | 48,874,808     | 175,927,906    | 359.96     | 30,503                   | 0.93             | -265,377,324                | 804,257,990              | -33.00                    |

**Company Name:** TPM Life Ins Co  
**Company Code:** 69353  
**State of Domicile:** PA

**A01  1. Current**

|             |                 |             | 935,383        | 1,578,584      | 168.76     | 296                      | 0.17             | 27,970,332                  | 4,972,958                | 562.45                    |

**C01  1. Total current - Individual**

|             |                 |             | 935,383        | 1,578,584      | XXX        | 296                      | XXX             | 27,970,332                  | 4,972,958                | XXX                       |

**C07  7. Current year total**

|             |                 |             | 935,383        | 1,578,584      | 168.76     | 296                      | 0.17             | 27,970,332                  | 4,972,958                | 562.45                    |

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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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| Company Name: **Transamerica Life Ins Co** | Company Code: **86231** | State of Domicile: **IA** |                 |           |                           |                 |                           |                        |                         |
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|                  |                  | LTC-124-197, LTC-125-197, | 63,604,646 | 144,767,747 | 227.61 | 28,804 | 0.97 | 895,427,887 | 923,488,843 | 96.96 |
|                  |                  | ICC10-TLP / TLC 2-P | 62,892,506 | 2,250,278 | 3.58 | 34,313 | 0.95 | 81,463,278 | 101,546,361 | 80.22 |
|                  |                  | ICC13_TLC4 | 25,719,846 | 827,447 | 3.22 | 10,540 | 0.98 | -5,229,568 | 14,347,242 | -36.45 |
|                  |                  | TLC1-FP1001 | 21,663,271 | 2,951,403 | 13.62 | 11,399 | 0.98 | 119,902,970 | 106,906,644 | 112.16 |
|                  |                  | GCPRO 193 | 20,820,464 | 57,391,770 | 275.65 | 14,376 | 0.94 | 185,789,286 | 207,936,406 | 89.35 |

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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

**By COMPANY NAME BY POLICY FORM**

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<th>Experience Reported Ratio</th>
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**B01 1. Current**

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<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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### 2017 Long-Term Care Insurance Experience Reporting Form 2

**Company Name:** Trustmark Ins Co  
**Company Code:** 61425  
**State of Domicile:** IL

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<th>Persistency Rate</th>
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### National Association of Insurance Commissioners
2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2
By COMPANY NAME BY POLICY FORM

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Company Name: **Union Security Ins Co**  
Company Code: **70408**  
State of Domicile: **KS**

**A01  1. Current**

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**C01  1. Total current - Individual**

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<th>Experience Reported Ratio</th>
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**C07  7. Current year total**

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<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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Company Name: **Union Security Life Ins Co of NY**  
Company Code: **81477**  
State of Domicile: **NY**

**A01  1. Current**

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**C01  1. Total current - Individual**

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<th>Incurred Claims</th>
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<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
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**C07  7. Current year total**

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<th>Incurred Claims</th>
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<th>Experience Policy Reserves</th>
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<th>Experience Reported Ratio</th>
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<tr>
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Company Name: **United Amer Ins Co**  
Company Code: **92916**  
State of Domicile: **NE**

**A01  1. Current**

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### 2017 Long-Term Care Insurance Experience Reporting Form 2

#### By Company Name by Policy Form

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<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<th>Loss Ratio</th>
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**Company Name:** United Natl Life Ins Co Of Amer  
Company Code: **92703**  
State of Domicile: **IL**

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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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**Company Name:** United Of Omaha Life Ins Co  
Company Code: **69868**  
State of Domicile: **NE**

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Company Name: **United Security Assur Co Of PA**  
Company Code: **42129**  
State of Domicile: **PA**

A01 1. Current

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**B01 1. Current**

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Current</td>
<td></td>
<td>G-NHP</td>
<td>1,547</td>
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**C01 1. Total current - Individual**

<table>
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<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
<td>1. Total current - Individual</td>
<td></td>
<td>31,199,798</td>
<td>19,381,140</td>
<td>XXX</td>
<td>14,677</td>
<td>XXX</td>
<td>XXX</td>
<td>36,343,226</td>
<td>113,392,028</td>
<td>XXX</td>
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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 2**

By COMPANY NAME BY POLICY FORM

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tbody>
<tr>
<td>C04 4. Total current - Group</td>
<td></td>
<td></td>
<td>-1,357</td>
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<td>XXX</td>
<td>6</td>
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<td>C07 7. Current year total</td>
<td></td>
<td></td>
<td>31,198,441</td>
<td>19,738,961</td>
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<td>35,529,780</td>
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**Company Name:** United States Life Ins Co in the Cit  
**Company Code:** 70106  
**State of Domicile:** NY

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<th>A01 1. Current</th>
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<tr>
<td>64391, C12270, state var., NY-2500</td>
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<td></td>
<td>1,012,580</td>
<td>1,638,768</td>
<td>161.84</td>
<td>354</td>
<td>0.94</td>
<td>3,102,266</td>
<td>14,656,143</td>
<td>21.17</td>
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**Company Name:** United Healthcare Ins Co  
**Company Code:** 79413  
**State of Domicile:** CT

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<td></td>
<td></td>
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<td>0</td>
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<tr>
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<td>5,505</td>
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<td>0.00</td>
<td>4</td>
<td>1.00</td>
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<td>0.00</td>
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<tr>
<td>LTC POL 1010 IL AND STC P</td>
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<td></td>
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<td>0.00</td>
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</tbody>
</table>

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<th>Row Description</th>
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<th>Premiums Earned</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>C07</td>
<td>7. Current year total</td>
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<td>14,078</td>
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<td>11</td>
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<td>0</td>
<td>0</td>
<td>XXX</td>
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</tbody>
</table>

Company Name: **Unum Life Ins Co Of Amer**  
Company Code: **62235**  
State of Domicile: **ME**

A01 1. Current  
| GLTC | 198,818,496 | 362,080,090 | 182.12 | 107,260 | 0.97 | 1,663,872,570 | 3,427,282,443 | 48.55 |

B01 1. Current  
| GLTC04 | 345,552,160 | 103,063,446 | 29.83 | 798,156 | 0.93 | 3,641,643,449 | 3,582,599,206 | 101.65 |

C01 1. Total current - Individual  
| ILTC | 198,818,496 | 362,080,090 | XXX | 107,260 | XXX | 1,663,872,570 | 3,427,282,443 | XXX |

C04 4. Total current - Group  
| GLTC-P (10-06) | 35,351 | -271 | -0.77 | 64 | 0.93 | 314,090 | 241,974 | 129.80 |

C07 7. Current year total  
| GLTC-P (10-06) | 35,351 | -271 | XXX | 64 | XXX | 314,090 | 241,974 | XXX |

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</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>35,351</td>
<td>-271</td>
<td>- 0.77</td>
<td>64</td>
<td>0.93</td>
<td>314,090</td>
<td>241,974</td>
<td>129.80</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Company Name:** USAble Mut Ins Co  
**Company Code:** 83470  
**State of Domicile:** AR

| A01 | 1. Current  
| IDV-Policy-Association | 129,387 | 16,416 | 12.69 | 159 | 0.99 | 1,960,776 | 1,813,779 | 108.10 |
| IDV-Policy-Individual | 100,777 | 276,217 | 274.09 | 38 | 1.00 | 421,272 | 576,476 | 73.08 |
| B01 | 1. Current  
| ARK GRP-Policy | 209,130 | -898 | - 0.43 | 256 | 0.99 | 1,835,313 | 1,557,717 | 117.82 |
| C01 | 1. Total current - Individual  
| 230,164 | 292,633 | XXX | 197 | XXX | 2,382,048 | 2,390,255 | XXX |
| C04 | 4. Total current - Group  
| 209,130 | -898 | XXX | 256 | XXX | 1,835,313 | 1,557,717 | XXX |
| C07 | 7. Current year total  
| 439,294 | 291,735 | 66.41 | 453 | 0.99 | 4,217,361 | 3,947,972 | 106.82 |

**Company Name:** Voya Retirement Ins & Ann Co  
**Company Code:** 86509  
**State of Domicile:** CT

| A01 | 1. Current  
| NCF | 45,174 | 590,716 | 1307.65 | 65 | 0.82 | 2,464,496 | 2,247,729 | 109.64 |
| NHP | 14,404 | 187,535 | 1302.01 | 23 | 0.82 | 60,847 | 178,798 | 34.03 |
| C01 | 1. Total current - Individual  
| 59,577 | 778,251 | XXX | 88 | XXX | 2,525,343 | 2,426,526 | XXX |

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### 2017 Long-Term Care Insurance Experience Reporting Form 2

**By COMPANY NAME BY POLICY FORM**

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
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<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>C07</td>
<td>7. Current year total</td>
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<td>59,577</td>
<td>778,251</td>
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<td>88</td>
<td>0.82</td>
<td>2,525,343</td>
<td>2,426,526</td>
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**Company Name:** Washington Natl Ins Co  
**Company Code:** 70319  
**State of Domicile:** IN

#### A01 1. Current

<table>
<thead>
<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>IHP-9696 9700 9865 9895</td>
<td>4,608,230</td>
<td>10,686,918</td>
<td>231.91</td>
<td>1,897</td>
<td>0.91</td>
<td>-6,541,836</td>
<td>29,830,513</td>
<td>- 21.93</td>
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<tr>
<td>IHP-9468 9641 9656 9767</td>
<td>1,929,941</td>
<td>8,423,855</td>
<td>651.53</td>
<td>1,238</td>
<td>0.84</td>
<td>-70,240,663</td>
<td>6,035,822</td>
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<tr>
<td>CHIC 5012</td>
<td>1,274,562</td>
<td>2,800,525</td>
<td>219.73</td>
<td>765</td>
<td>0.95</td>
<td>10,609,537</td>
<td>14,237,173</td>
<td>74.52</td>
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<td>CHIC 5013</td>
<td>415,847</td>
<td>1,067,680</td>
<td>256.75</td>
<td>270</td>
<td>0.89</td>
<td>41,006</td>
<td>4,239,795</td>
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<td>IHP-9746</td>
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<td>2,075,137</td>
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<td>IHP-6408 7408 9408 9264</td>
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<td>2,135,672</td>
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<td>1,281,069</td>
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<td>0.92</td>
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<td>IHP-9334 9409 9670 9517</td>
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<td>IHP-9702 9748 9311 9680</td>
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<td>20,526</td>
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<td>131</td>
<td>0.81</td>
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<td>299,310</td>
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<td>19</td>
<td>0.70</td>
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<td>IHP-9041 9278</td>
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<td>10</td>
<td>0.67</td>
<td>-7,852</td>
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<td>INDV - 93-3 FE 564</td>
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<td>25</td>
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<td>731,816</td>
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<td>INDV - 93-2 FE 556</td>
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<td>5,240,171</td>
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#### B01 1. Current

<table>
<thead>
<tr>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
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<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tr>
<td>GROUP - FE 502</td>
<td>2,767,726</td>
<td>2,092,749</td>
<td>75.61</td>
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<td>55,273,173</td>
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<tr>
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<td>-89,194,299</td>
<td>1,996,274</td>
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</table>

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<tbody>
<tr>
<td>GHC-7204 9087 9192 9204</td>
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<td></td>
<td>249,285</td>
<td>416,640</td>
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<td>454,753</td>
<td>348.71</td>
<td>76</td>
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<td>1,392,876</td>
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<td>219.59</td>
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<td>GHC-9086 9205 9193 7205</td>
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<td>5,008</td>
<td>-31,169</td>
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<td>15</td>
<td>0.79</td>
<td>586,676</td>
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<tr>
<td>GROUP - 93-2, FE 553</td>
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<td>109</td>
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<td>1.00</td>
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<td>18</td>
<td>1.00</td>
<td>578,900</td>
<td>347,227</td>
<td>166.72</td>
</tr>
</tbody>
</table>

**C01 1. Total current - Individual**

|  |  |  |  |  |  |  |  |  |  |  |
|---|---|---|---|---|---|---|---|---|---|
| |  |  | 8,564,827 | 28,100,188 | XXX | 5,072 | XXX | -85,635,225 | 77,880,749 | XXX |

**C04 4. Total current - Group**


**C07 7. Current year total**

|  |  |  | 12,356,112 | 39,615,639 | 320.62 | 7,195 | 0.90 | -127,259,352 | 140,807,577 | -90.38 |

**Company Name:** Wea Ins Corp  
**Company Code:** 72273  
**State of Domicile:** W1

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</tr>
</thead>
<tbody>
<tr>
<td>C04</td>
<td>4. Total current - Group</td>
<td></td>
<td>6,013,752</td>
<td>3,086,015</td>
<td>XXX</td>
<td>8,140</td>
<td>XXX</td>
<td>448,719,908</td>
<td>298,321,578</td>
<td>XXX</td>
</tr>
<tr>
<td>C07</td>
<td>7. Current year total</td>
<td></td>
<td>6,144,925</td>
<td>3,086,015</td>
<td>50.22</td>
<td>8,208</td>
<td>0.95</td>
<td>450,799,496</td>
<td>299,856,087</td>
<td>150.34</td>
</tr>
</tbody>
</table>

Company Name: **West Coast Life Ins Co**  
Company Code: **70335**  
State of Domicile: **NE**

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>A01</td>
<td>1. Current</td>
<td>LTCNQ12(8/2000);LTC1200(8</td>
<td>3,701</td>
<td>335</td>
<td>9.05</td>
<td>3</td>
<td>1.00</td>
<td>104,812</td>
<td>98,414</td>
<td>106.50</td>
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<tr>
<td>C01</td>
<td>1. Total current - Individual</td>
<td></td>
<td>3,701</td>
<td>335</td>
<td>XXX</td>
<td>3</td>
<td>XXX</td>
<td>104,812</td>
<td>98,414</td>
<td>XXX</td>
</tr>
<tr>
<td>C07</td>
<td>7. Current year total</td>
<td></td>
<td>3,701</td>
<td>335</td>
<td>9.05</td>
<td>3</td>
<td>1.00</td>
<td>104,812</td>
<td>98,414</td>
<td>106.50</td>
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Company Name: **Woodmen World Life Ins Soc**  
Company Code: **57320**  
State of Domicile: **NE**

<table>
<thead>
<tr>
<th>Line Number</th>
<th>Row Description</th>
<th>Policy Form</th>
<th>Premiums Earned</th>
<th>Incurred Claims</th>
<th>Loss Ratio</th>
<th>Inforce Count End of Year</th>
<th>Persistency Rate</th>
<th>Experience Policy Reserves</th>
<th>Reported Policy Reserves</th>
<th>Experience Reported Ratio</th>
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<tr>
<td>A01</td>
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<td>335-xx-0106</td>
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<td>2,429,102</td>
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<td>1,306</td>
<td>0.98</td>
<td>41,295,546</td>
<td>41,645,290</td>
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<tr>
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<td>1. Total current - Individual</td>
<td>340-xx-0106</td>
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<td>-21.27</td>
<td>469</td>
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<td>41,164,103</td>
<td>14,163,205</td>
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<tr>
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<td>7. Current year total</td>
<td></td>
<td>2,412,594</td>
<td>2,309,498</td>
<td>XXX</td>
<td>1,775</td>
<td>XXX</td>
<td>55,459,649</td>
<td>55,808,495</td>
<td>XXX</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>2,412,594</td>
<td>2,309,498</td>
<td>95.73</td>
<td>1,775</td>
<td>0.98</td>
<td>55,459,649</td>
<td>55,808,495</td>
<td>99.38</td>
</tr>
</tbody>
</table>

CAUTION: The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.
Long-Term Care Insurance Experience Form 4 is intended to track life insurance and annuity products that have long-term care benefits provided by acceleration of certain benefits within these products. Included are products that are not exempt as outlined in the NAIC Long-Term Care Insurance Model Regulation (#641). This form does not include stand-alone LTC products. Individual and Group business is separated in this form. This form includes both calendar-year and inception-to-date figures. However, only calendar-year data was included in this report.

The Long-Term Care Reporting Forms should be filed whenever long-term care insurance has been sold, regardless of which annual statement has been filed. The four annual statement types are: Life, Accident and Health; Property/Casualty; Fraternal; and Health.

For the 2017 reporting year, a total of 33 companies filed Form 4:

<table>
<thead>
<tr>
<th>30</th>
<th>Life, Accident and Health</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>Property/Casualty</td>
</tr>
<tr>
<td>2</td>
<td>Fraternal</td>
</tr>
<tr>
<td>1</td>
<td>Health</td>
</tr>
</tbody>
</table>

(Narrative taken from Explanatory Notes for the Long-Term Care Experience Reporting Forms supplemental instructions for the Annual Statement Reporting Forms. Refer to the appropriate Annual Statement Instructions for complete instructions and narrative. Company counts are derived from Annual Statement Reports filed with the NAIC for the 2017 reporting year.)
# Long-Term Care Experience Reporting Form 4

## Life and Annuity Products with LTC Accelerated Benefits

**Reporting Year 20__**  
(To Be Filed By April 1)

<table>
<thead>
<tr>
<th>NAIC Group Code</th>
<th>NAIC Company Code</th>
</tr>
</thead>
</table>

### Incurred Year

<table>
<thead>
<tr>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Number of Policies In Force</strong></td>
<td><strong>Number of Certificates</strong></td>
<td><strong>Death Claims</strong></td>
<td><strong>LTC Accelerated Claims</strong></td>
<td><strong>Total Reserves</strong></td>
</tr>
</tbody>
</table>

### A. Individual

1. Current
2. Prior
3. 2nd Prior

### B. Group

1. Current
2. Prior
3. 2nd Prior

### C. Summary

1. Total Inception-to-Date

---

Total Reserves are reserves for these particular life products with LTC accelerated benefits.  
Incurred claims are only the policies that claims have been triggered due to acceleration.
## 2017 Long-Term Care Insurance Experience Reporting - Form 4
### Life and Annuity Products Accelerated Benefits Aggregated Totals

<table>
<thead>
<tr>
<th>Incurred Year</th>
<th>Number of Policies in Force</th>
<th>Number of Certificates</th>
<th>Death Claims</th>
<th>LTC Accelerated Claims</th>
<th>LTC Total Reserves</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A. Individual</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Current</td>
<td>467,669</td>
<td>74,994</td>
<td>2,216,495</td>
<td>4,921,607</td>
<td>12,822,858,434</td>
</tr>
<tr>
<td>3. 2nd Prior</td>
<td>381,310</td>
<td>63,785</td>
<td>2,647,214</td>
<td>3,688,709</td>
<td>10,117,544,942</td>
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<tr>
<td><strong>B. Group</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Current</td>
<td>669</td>
<td>281,362</td>
<td>21,611,735</td>
<td>893,529</td>
<td>444,839,259</td>
</tr>
<tr>
<td>2. Prior</td>
<td>289</td>
<td>260,826</td>
<td>23,461,849</td>
<td>812,017</td>
<td>405,546,563</td>
</tr>
<tr>
<td>3. 2nd Prior</td>
<td>258</td>
<td>243,768</td>
<td>19,858,317</td>
<td>779,916</td>
<td>367,495,597</td>
</tr>
</tbody>
</table>

CAUTION: The information contained on this page is UNAUDITED and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.
Long-Term Care Insurance Experience Form 5 includes the state’s portion of earned premium, incurred claims and number of inforce count of lives at the end of the year as reported at the nationwide level on the Long-Term Care Experience Reporting Form 2 and Form 3. Policy forms are grouped by individual and group, with subtotals for these two classes. This report includes aggregate figures by state, as well as the top 10 long-term care writers in each state.

The Long-Term Care Reporting Forms should be filed whenever long-term care insurance has been sold, regardless of which annual statement has been filed. The four annual statement types are: Life, Accident and Health; Property/Casualty; Fraternal; and Health.

For the 2017 reporting year, a total of 174 companies filed Form 5:

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<tr>
<th>Type</th>
<th>Count</th>
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</thead>
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</tr>
<tr>
<td>Property/Casualty</td>
<td>11</td>
</tr>
<tr>
<td>Fraternal</td>
<td>5</td>
</tr>
<tr>
<td>Health</td>
<td>27</td>
</tr>
</tbody>
</table>

(Narrative taken from Explanatory Notes for the Long-Term Care Experience Reporting Forms supplemental instructions for the Annual Statement Reporting Forms. Refer to the appropriate Annual Statement Instructions for complete instructions and narrative. Company counts are derived from Annual Statement Reports filed with the NAIC for the 2017 reporting year.)
LONG-TERM CARE EXPERIENCE REPORTING FORM 5
EXPERIENCE IN THE STATE OF ___________________
REPORTING YEAR 20_____
(To Be Filed By April 1)

NAIC Group Code__________ NAIC Company Code ____________

<table>
<thead>
<tr>
<th>1. Individual</th>
<th>2. Group</th>
<th>3. Total</th>
<th>4. Actual total reported experience through prior year</th>
<th>5. Actual total reported experience through statement year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Earned Premiums</td>
<td>Incurred Claims</td>
<td>In Force Count End of Year</td>
<td>Lives In Force End of Year</td>
<td></td>
</tr>
<tr>
<td>xxx</td>
<td>xxx</td>
<td>xxx</td>
<td>xxx</td>
<td></td>
</tr>
</tbody>
</table>

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148
<table>
<thead>
<tr>
<th>State Name</th>
<th>Earned Premium</th>
<th>Inforce Count</th>
<th>End of Year</th>
<th>State Name</th>
<th>Earned Premium</th>
<th>Inforce Count</th>
<th>End of Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alaska</td>
<td>15,366,727</td>
<td>7,381</td>
<td></td>
<td>Alabama</td>
<td>129,281,336</td>
<td>74,512</td>
<td></td>
</tr>
<tr>
<td>Arkansas</td>
<td>63,524,526</td>
<td>39,374</td>
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<td>American Samoa</td>
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<td>0</td>
<td></td>
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<tr>
<td>Arizona</td>
<td>169,421,666</td>
<td>96,458</td>
<td></td>
<td>California</td>
<td>1,040,836,176</td>
<td>625,652</td>
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<td>244,671,313</td>
<td>133,311</td>
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<td>Connecticut</td>
<td>265,899,588</td>
<td>113,730</td>
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<td>37,559</td>
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<td>Delaware</td>
<td>41,313,501</td>
<td>26,118</td>
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<td>331,406</td>
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<td>Georgia</td>
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<td>1</td>
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<td>Hawaii</td>
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<td>75,891</td>
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<td>Idaho</td>
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<td>22,346</td>
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<tr>
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<td>Indiana</td>
<td>190,029,459</td>
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<tr>
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<td>100,229</td>
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<td>Kentucky</td>
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<td>179,326</td>
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<td>Maine</td>
<td>59,267,148</td>
<td>37,132</td>
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<tr>
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<td>Minnesota</td>
<td>332,018,361</td>
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<tr>
<td>Missouri</td>
<td>265,162,493</td>
<td>162,773</td>
<td></td>
<td>Northern Mariana Islands</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Mississippi</td>
<td>69,616,841</td>
<td>40,411</td>
<td></td>
<td>Montana</td>
<td>40,773,781</td>
<td>26,685</td>
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<tr>
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<td>189,013</td>
<td></td>
<td>North Dakota</td>
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<td>34,745</td>
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<tr>
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<td>89,413</td>
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<tr>
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<td>474,094,990</td>
<td>211,384</td>
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<td>New Mexico</td>
<td>47,616,725</td>
<td>41,050</td>
<td></td>
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<tr>
<td>Nevada</td>
<td>50,821,993</td>
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<td></td>
<td>New York</td>
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<td>233,273</td>
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<td>Oklahoma</td>
<td>95,717,318</td>
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<td></td>
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<tr>
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<td>83,101</td>
<td></td>
<td>Pennsylvania</td>
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<td>Rhode Island</td>
<td>39,692,018</td>
<td>19,289</td>
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<td>Virginia</td>
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<td>236,949</td>
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<td>Vermont</td>
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<td>Wyoming</td>
<td>21,489,227</td>
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</tr>
</tbody>
</table>

**Total All States and Territories**  
11,720,334,964  6,543,230
National Association of Insurance Commissioners
2017 Long-Term Care Insurance Experience Reporting - Form 5
By State and U.S. Territory Totals
Number of Lives Inforce

<table>
<thead>
<tr>
<th>State</th>
<th>Number of Lives Inforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>VT</td>
<td>16,008</td>
</tr>
<tr>
<td>NH</td>
<td>31,784</td>
</tr>
<tr>
<td>MA</td>
<td>185,922</td>
</tr>
<tr>
<td>RI</td>
<td>20,347</td>
</tr>
<tr>
<td>CT</td>
<td>148,446</td>
</tr>
<tr>
<td>DC</td>
<td>37,857</td>
</tr>
<tr>
<td>VT</td>
<td>16,008</td>
</tr>
<tr>
<td>NH</td>
<td>31,784</td>
</tr>
<tr>
<td>MA</td>
<td>185,922</td>
</tr>
<tr>
<td>RI</td>
<td>20,347</td>
</tr>
<tr>
<td>CT</td>
<td>148,446</td>
</tr>
<tr>
<td>DC</td>
<td>37,857</td>
</tr>
</tbody>
</table>

**Legend**
- At Most: 33,607
- 33,608 - 81,579
- 81,580 - 172,838
- 172,839 - 634,572
- No Data

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<table>
<thead>
<tr>
<th>Row Description</th>
<th>State</th>
<th>Earned Premium</th>
<th>Incurred Claims</th>
<th>Inforce Count End of Year</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Alabama</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Individual</td>
<td></td>
<td>109,447,219</td>
<td>106,963,335</td>
<td>57,170</td>
</tr>
<tr>
<td>2. Group</td>
<td></td>
<td>19,834,116</td>
<td>11,589,866</td>
<td>17,342</td>
</tr>
<tr>
<td>3. Total</td>
<td></td>
<td>129,281,336</td>
<td>118,553,200</td>
<td>74,512</td>
</tr>
<tr>
<td><strong>Alaska</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Individual</td>
<td></td>
<td>12,990,450</td>
<td>3,107,487</td>
<td>5,290</td>
</tr>
<tr>
<td>2. Group</td>
<td></td>
<td>2,376,277</td>
<td>1,080,965</td>
<td>2,091</td>
</tr>
<tr>
<td>3. Total</td>
<td></td>
<td>15,366,727</td>
<td>4,188,451</td>
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</tr>
<tr>
<td><strong>American Samoa</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Individual</td>
<td></td>
<td>0</td>
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<td>0</td>
</tr>
<tr>
<td>2. Group</td>
<td></td>
<td>0</td>
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<td>0</td>
</tr>
<tr>
<td>3. Total</td>
<td></td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td><strong>Arizona</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Individual</td>
<td></td>
<td>145,387,758</td>
<td>143,249,124</td>
<td>66,591</td>
</tr>
<tr>
<td>2. Group</td>
<td></td>
<td>24,033,908</td>
<td>12,670,000</td>
<td>29,867</td>
</tr>
<tr>
<td>3. Total</td>
<td></td>
<td>169,421,666</td>
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**STATE TOTAL**

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162
## ARIZONA

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## MARKET SHARE - TOP TEN COMPANIES
### BY ACTUAL EARNED PREMIUMS

**CALIFORNIA**

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**STATE TOTAL**

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# NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS

## LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5

### MARKET SHARE - TOP TEN COMPANIES

**BY ACTUAL EARNED PREMIUMS**

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166
### MARKET SHARE - TOP TEN COMPANIES
#### BY ACTUAL EARNED PREMIUMS

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**State Total**
- 113,730 Lives Inforce End of Year
- 265,899,588 Earned Premiums
- 294,843,876 Incurred Claims
- 100.00 Market Share Percentage
- 100.00 Cumulative Market Share

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**STATE TOTAL**

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## NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
### LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5
#### MARKET SHARE - TOP TEN COMPANIES
##### BY ACTUAL EARNED PREMIUMS

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**STATE TOTAL**

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**STATE TOTAL**

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**STATE TOTAL**

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**GEORGIA**

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**STATE TOTAL**

|                  | 155,791 | 265,627,737 | 228,826,687 | 100.00 | 100.00 |

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CAUTION: The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.
# NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
## LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5
### MARKET SHARE - TOP TEN COMPANIES
#### BY ACTUAL EARNED PREMIUMS

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**STATE TOTAL**

|                    | 75,891 | 94,867,720 | 80,585,332 | 100.00 | 100.00 |

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## NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
### LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5
#### MARKET SHARE - TOP TEN COMPANIES
##### BY ACTUAL EARNED PREMIUMS

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**STATE TOTAL**

- **Lives Inforce End of Year:** 22,346
- **Earned Premiums:** 40,478,620
- **Incurred Claims:** 24,514,282
- **Market Share Percentage:** 100.00
- **Cumulative Market Share:** 100.00

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**State Total**

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<th>Market Share Percentage</th>
<th>Cumulative Market Share</th>
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**STATE TOTAL**

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**STATE TOTAL**

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178
# Long-Term Care Insurance Experience Reporting Form 5
## Market Share - Top Ten Companies
### By Actual Earned Premiums

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## Louisiana Long-Term Care Insurance Experience Reporting Form 5
### Market Share - Top Ten Companies by Actual Earned Premiums

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## NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
**LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5**
**MARKET SHARE - TOP TEN COMPANIES**
**BY ACTUAL EARNED PREMIUMS**

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# NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS

## LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5

### MARKET SHARE - TOP TEN COMPANIES

#### BY ACTUAL EARNED PREMIUMS

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**STATE TOTAL**

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### MARKET SHARE - TOP TEN COMPANIES
BY ACTUAL EARNED PREMIUMS

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# NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
## LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5
### MARKET SHARE - TOP TEN COMPANIES
#### BY ACTUAL EARNED PREMIUMS

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## MARKET SHARE - TOP TEN COMPANIES BY ACTUAL EARNED PREMIUMS

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- Lives Inforce End of Year: 206,607
- Earned Premiums: 332,018,361
- Incurred Claims: 322,837,203
- Market Share Percentage: 100.00
- Cumulative Market Share: 100.00

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### MISSISSIPPI

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**STATE TOTAL**

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## MISSOURI

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**STATE TOTAL**

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## NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
### LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5
### MARKET SHARE - TOP TEN COMPANIES
#### BY ACTUAL EARNED PREMIUMS

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**STATE TOTAL**

- Lives Inforce End of Year: 26,685
- Earned Premiums: 40,773,781
- Incurred Claims: 40,552,074
- Market Share Percentage: 100.00
- Cumulative Market Share: 100.00

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### NEBRASKA

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**STATE TOTAL**

|                  | 34,257       | 50,821,993  | 40,609,672 | 100.00 | 100.00 |

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## NEW HAMPSHIRE

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**STATE TOTAL**

- **Lives Inforce End of Year**: 30,082
- **Earned Premiums**: 57,820,456
- **Incurred Claims**: 48,890,449
- **Market Share Percentage**: 100.00
- **Cumulative Market Share**: 100.00

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**STATE TOTAL**

** Earned Premiums **

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192
## NEW MEXICO

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**STATE TOTAL**

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## NEW YORK

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### NORTH CAROLINA

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**STATE TOTAL**

|          |              |             |                              |                   | 34,745         | 67,379,841      | 95,001,824       | 100.00                  | 100.00                  |

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|                    | 233,273      | 404,933,453  | 338,193,319  | 100.00 | 100.00 |

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## OKLAHOMA

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**STATE TOTAL**

|                |                |                |                           |                   | 59,046         | 95,717,318      | 92,756,228       | 100.00                  | 100.00                  |

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**STATE TOTAL**

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# Market Share - Top Ten Companies

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**STATE TOTAL**

|              |                  |                  |                  | 254,673             | 497,397,430     | 462,646,439     | 100.00             | 100.00                  |

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**STATE TOTAL**

- Lives Inforce End of Year: 92,271
- Earned Premiums: 165,212,801
- Incurred Claims: 155,270,512
- Market Share Percentage: 100.00
- Cumulative Market Share: 100.00

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# MARKET SHARE - TOP TEN COMPANIES

**BY ACTUAL EARNED PREMIUMS**

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## MARKET SHARE - TOP TEN COMPANIES

### BY ACTUAL EARNED PREMIUMS

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**STATE TOTAL**

- Lives Inforce End of Year: 430,250
- Earned Premiums: 688,185,082
- Incurred Claims: 569,965,566
- Market Share: 100.00
- Cumulative Market Share: 100.00

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**STATE TOTAL** 91 143,787 274,832 100.00 100.00

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### MARKET SHARE - TOP TEN COMPANIES
**BY ACTUAL EARNED PREMIUMS**

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**STATE TOTAL**  
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## MARKET SHARE - TOP TEN COMPANIES
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**STATE TOTAL**

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**STATE TOTAL**

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## WASHINGTON

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## NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS  
LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5  
MARKET SHARE - TOP TEN COMPANIES  
BY ACTUAL EARNED PREMIUMS  

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**STATE TOTAL**

23,441 32,593,099 30,051,021 100.00 100.00

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### WISCONSIN

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**STATE TOTAL**

|          |              |             |                                |                   | 141,575        | 260,320,020      | 228,175,494        | 100.00                  | 100.00                  |

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## NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
### LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5
#### MARKET SHARE - TOP TEN COMPANIES
##### BY ACTUAL EARNED PREMIUMS

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# National Association of Insurance Commissioners
## 2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTS

### Index of companies

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### National Association of Insurance Commissioners

**2017 LONG-TERM CARE INSURANCE EXPERIENCE REPORTS**

**Index of companies**

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**CAUTION:** The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.

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### National Association of Insurance Commissioners
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**CAUTION:** The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.