

**Financial Regulatory Services Department - Financial Analysis & Examination Unit**  
**P&C, Title, Life, Fraternal and Health Industry Snapshots**  
**for the Period Ended September 30, 2016**

Below are the September 30, 2016 Industry Financial Snapshots for the Property/Casualty, Title, Life, Fraternal, and Health Industries. The Snapshots were produced from data filed with the NAIC as of November 17, 2016. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

**Property & Casualty**

(In Millions)	<b>Chg.</b>	<b>3Q 2016</b>	<b>3Q 2015</b>	<b>3Q 2014</b>	<b>3Q 2013</b>	<b>3Q 2012</b>
Net Premiums Written	2.6%	\$411,343	\$400,879	\$388,704	\$370,050	\$355,459
Net Premiums Earned	3.5%	\$397,503	\$384,030	\$369,796	\$354,615	\$341,256
Net Losses Incurred	7.6%	\$237,940	\$221,062	\$214,427	\$196,770	\$207,939
Loss Expenses Incurred	5.0%	\$46,668	\$44,444	\$44,411	\$42,280	\$40,810
Other Underwriting Expenses	2.6%	\$112,114	\$109,307	\$104,883	\$102,000	\$98,720
Net Underwriting Gain/(Loss)	(98.5)%	\$126	\$8,552	\$5,486	\$13,761	(\$6,037)
Net Income	(22.6)%	\$35,889	\$46,390	\$41,232	\$54,930	\$31,396
Loss Ratio	2.46-pts	71.60%	69.14%	69.99%	67.41%	72.89%
Expense Ratio	(0.01)-pts	27.26%	27.27%	26.98%	27.56%	27.77%
Dividend Ratio	0.02-pts	0.50%	0.48%	0.52%	0.47%	0.47%
Combined Ratio	2.47-pts	99.36%	96.89%	97.50%	95.44%	101.13%
Net Unrealized Gain/(Loss)	NM	\$8,336	(\$18,958)	\$14,180	\$23,456	\$24,843
Net Investment Income Earned	(2.6)%	\$36,145	\$37,127	\$37,723	\$39,183	\$38,083
Investment Yield (Annualized)	(0.12)-pts	3.22%	3.34%	3.45%	3.79%	3.81%
Net Realized Gain/(Loss)	(26.8)%	\$6,792	\$9,283	\$9,425	\$13,289	\$5,549
Return on Revenue	(2.63)-pts	8.15%	10.78%	9.89%	13.49%	8.16%
Net Cash from Operations	1.9%	\$46,869	\$45,998	\$45,419	\$46,812	\$37,793

NM = Not Meaningful

## Industry Snapshots – September 30, 2016

	Title					
(In Millions)	<u>Chg.</u>	<u>3Q 2016</u>	<u>3Q 2015</u>	<u>3Q 2014</u>	<u>3Q 2013</u>	<u>3Q 2012</u>
Direct Premiums Written	4.7%	\$10,018	\$9,566	\$8,144	\$9,554	\$7,866
Direct Operations	1.9%	\$1,089	\$1,069	\$878	\$969	\$937
Non-Aff. Agency Operations	7.9%	\$6,266	\$5,808	\$4,980	\$5,881	\$4,623
Affiliated Agency Operations	(1.0)%	\$2,663	\$2,690	\$2,285	\$2,704	\$2,306
Title Premiums Earned	5.6%	\$9,891	\$9,369	\$8,170	\$9,466	\$7,891
Loss & LAE Incurred	(5.6)%	\$460	\$487	\$572	\$624	\$632
Operating Expense Incurred	5.1%	\$9,456	\$9,000	\$7,803	\$9,029	\$7,695
Net Operating Gain/(Loss)	18.3%	\$647	\$547	\$397	\$536	\$315
Loss Ratio	(0.5)-pts	4.6%	5.2%	7.0%	6.6%	8.0%
Expense Ratio	(0.5)-pts	95.6%	96.1%	95.6%	95.5%	97.6%
Combined Ratio	(1.0)-pts	100.3%	101.3%	102.5%	102.1%	105.6%
Net Inv. Income Earned	0.8%	\$197	\$195	\$193	\$208	\$238
Net Realized Gain/(Loss)	946.1%	\$165	\$16	\$(3)	\$19	\$30
Net Investment Gain/(Loss)	71.5%	\$362	\$211	\$190	\$227	\$269
Net Income	36.3%	\$742	\$544	\$436	\$579	\$490
Net Unrealized Gain/(Loss)	NM	\$68	\$(57)	\$89	\$(21)	\$186
Net Cash from Operations	(5.8)%	\$628	\$667	\$413	\$500	\$458

## Life and Accident & Health Insurers

(In Millions)	<u>Chg.</u>	<u>3Q 2016</u>	<u>3Q 2015</u>	<u>3Q 2014</u>	<u>3Q 2013</u>	<u>3Q 2012</u>
Direct Written Premium	3.6%	\$616,643	\$595,251	\$574,443	\$571,138	\$584,464
Life Direct Written Premium	2.3%	\$129,665	\$126,803	\$122,602	\$122,187	\$127,158
A&H Direct Written Premium	5.4%	\$135,208	\$128,291	\$125,713	\$137,045	\$134,458
Annuities	(1.6)%	\$187,232	\$190,243	\$186,858	\$177,424	\$176,600
Deposits & Other DPW	9.8%	\$164,537	\$149,914	\$139,270	\$134,482	\$146,248
Net Earned Premium	(0.2)%	\$473,558	\$474,698	\$481,504	\$451,627	\$460,345
Net Investment Income	4.7%	\$137,340	\$131,158	\$133,914	\$127,950	\$126,175
General Expenses	2.9%	\$45,321	\$44,037	\$43,060	\$43,932	\$43,552
Operating Income	(10.9)%	\$27,311	\$30,652	\$37,615	\$46,952	\$40,931
Realized Gains/(Losses)	(770.4)%	\$(6,008)	\$896	\$(313)	\$(8,808)	\$(7,754)
Net Income/(Loss)	(32.5)%	\$21,303	\$31,548	\$37,302	\$38,144	\$33,177
ROA (Annualized)	(0.3) pts	0.4%	0.7%	0.8%	0.9%	0.8%
Unrealized Gains/(Losses)	150.5%	\$5,747	\$(11,391)	\$(3,183)	\$5,204	\$17,178
Investment Yield (Annualized)	0.0 pts	5.0%	5.0%	5.3%	5.2%	4.9%
	<u>9-mo. Chg.</u>	<u>3Q 2016</u>	<u>YE 2015</u>	<u>YE 2014</u>	<u>YE 2013</u>	<u>YE 2012</u>
Capital & Surplus	0.7%	\$369,680	\$367,045	\$329,453	\$322,995	\$304,528

Note: Adjustments to exclude affiliated amounts were made where appropriate.

## Industry Snapshots – September 30, 2016

### Fraternal Societies

(In Millions)	<b>Chg.</b>	<b>3Q 2016</b>	<b>3Q 2015</b>	<b>3Q 2014</b>	<b>3Q 2013</b>	<b>3Q 2012</b>
Direct Written Premium & Deposits	4.7%	\$8,948	\$8,547	\$8,477	\$8,214	\$8,298
Life Direct Written Premium	5.6%	\$3,170	\$3,002	\$2,987	\$3,025	\$3,146
A&H Direct Written Premium	0.5%	\$467	\$464	\$474	\$490	\$500
Annuities	2.6%	\$4,716	\$4,598	\$4,551	\$4,122	\$4,081
Deposits & Other DWP	23.2%	\$595	\$483	\$465	\$577	\$570
Net Earned Premium	(0.1)%	\$7,749	\$7,760	\$7,750	\$7,368	\$7,451
Investment Income	(0.9)%	\$4,167	\$4,205	\$4,141	\$4,009	\$3,992
Benefits	5.8%	\$8,977	\$8,487	\$8,125	\$7,883	\$8,462
General Expenses	6.6%	\$1,266	\$1,188	\$1,126	\$1,133	\$1,087
Op. Inc. (before refunds to members)	(7.3)%	\$1,116	\$1,203	\$1,329	\$1,152	\$1,109
Refunds to Members	9.8%	\$519	\$473	\$495	\$492	\$602
Realized Gains/(Losses)	(83.1)%	\$26	\$152	\$129	\$49	\$1
Net Income/(Loss)	(29.5)%	\$623	\$883	\$963	\$709	\$508
ROA (Annualized)	(0.3) pts	0.5%	0.8%	0.9%	0.7%	0.6%
Investment Yield (Annualized)	(0.3) pts	4.4%	4.7%	4.8%	4.8%	5.0%
	<b>9-mo. Chg.</b>	<b>3Q 2016</b>	<b>YE 2015</b>	<b>YE 2014</b>	<b>YE 2013</b>	<b>YE 2012</b>
Surplus	5.9%	\$14,235	\$13,442	\$12,538	\$11,806	\$9,820

### Health Entities

(In Millions)	<b>Chg.</b>	<b>3Q 2016</b>	<b>3Q 2015</b>	<b>3Q 2014</b>	<b>3Q 2013</b>	<b>3Q 2012</b>
Direct Written Premium	6.7%	\$472,559	\$442,808	\$396,862	\$342,407	\$329,997
Net Earned Premium	6.6%	\$468,186	\$439,000	\$392,475	\$335,801	\$322,384
Net Investment Income Earned	1.6%	\$2,544	\$2,503	\$2,896	\$2,460	\$2,649
Underwriting Gain/(Loss)	20.2%	\$8,268	\$6,881	\$6,589	\$9,869	\$10,052
Net Income/(Loss)	15.9%	\$5,240	\$4,523	\$5,943	\$9,663	\$10,086
Total Hospital & Medical Exp.	6.3%	\$398,817	\$375,018	\$334,059	\$287,822	\$276,862
Loss Ratio	0.1 pts	85.0%	84.9%	84.8%	85.3%	85.5%
Administrative Expense Ratio	(0.4) pts	13.2%	13.6%	13.6%	11.8%	11.4%
Combined Ratio	(0.2) pts	98.2%	98.4%	98.3%	97.1%	96.9%
Profit Margin	0.1 pts	1.1%	1.0%	1.5%	2.8%	3.1%
Enrollment	2.3%	217	212	204	178	175
Premium PMPM	4.1%	\$242	\$233	\$220	\$211	\$206
Claims PMPM	4.2%	\$207	\$198	\$188	\$180	\$177

**Note:** Aggregate results include only health entities who file quarterly statements with the NAIC.

The views expressed in this publication do not necessarily represent the views of NAIC, its officers or members. NO WARRANTY IS MADE, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY OPINION OR INFORMATION GIVEN OR MADE IN THIS PUBLICATION.