

Financial Regulatory Services Department – Financial Analysis & Examination Unit
P&C, Title, Life, Fraternal and Health Industry Snapshots
for the Period Ended June 30, 2015

Below are the June 30, 2015 Industry Financial Snapshots for the Property/Casualty, Title, Life, Fraternal, and Health Industries. The Snapshots were produced from data filed with the NAIC as of August 19, 2015. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

Property & Casualty

(In Millions)	<u>Chg.</u>	<u>2Q 2015</u>	<u>2Q 2014</u>	<u>2Q 2013</u>	<u>2Q 2012</u>	<u>2Q 2011</u>
Net Premiums Written	3.5%	\$260,091	\$251,373	\$241,363	\$231,591	\$222,969
Net Premiums Earned	3.4%	\$251,365	\$242,994	\$232,854	\$223,377	\$216,767
Net Losses Incurred	1.0%	\$144,641	\$143,152	\$131,841	\$136,889	\$150,267
Loss Expenses Incurred	2.0%	\$29,196	\$28,632	\$27,631	\$26,904	\$27,450
Other Underwriting Expenses	4.3%	\$72,315	\$69,304	\$67,569	\$65,639	\$62,613
Net Underwriting Gain/(Loss)	217.3%	\$4,812	\$1,516	\$5,791	(\$5,887)	(\$23,686)
Net Income	15.0%	\$32,791	\$28,521	\$35,720	\$20,149	\$6,553
Loss Ratio	(1.5)-pts	69.2%	70.7%	68.5%	73.3%	82.0%
Expense Ratio	0.2-pts	27.8%	27.6%	28.0%	28.3%	28.1%
Dividend Ratio	(0.04)-pts	0.53%	0.57%	0.54%	0.48%	0.53%
Combined Ratio	(1.3)-pts	97.5%	98.8%	97.0%	102.2%	110.6%
Net Unrealized Gain/(Loss)	NM	(\$4,060)	\$13,315	\$15,099	\$14,789	\$4,697
Net Investment Income Earned	(2.4)%	\$24,636	\$25,239	\$27,049	\$25,440	\$27,052
Investment Yield (Annualized)	(0.2)-pts	3.3%	3.5%	4.0%	3.9%	4.1%
Net Realized Gain/(Loss)	12.4%	\$8,548	\$7,604	\$11,051	\$4,099	\$3,912
Return on Revenue	1.2-pts	11.5%	10.3%	13.2%	8.0%	2.6%
Net Cash from Operations	(5.8)%	\$21,962	\$23,312	\$26,359	\$18,874	\$14,184

NM = Not Meaningful

Industry Snapshots – June 30, 2015

	Title					
(In Millions)	<u>Chg.</u>	<u>2Q 2015</u>	<u>2Q 2014</u>	<u>2Q 2013</u>	<u>2Q 2012</u>	<u>2Q 2011</u>
Direct Premiums Written	16.8%	\$5,999	\$5,135	\$6,168	\$5,003	\$4,468
Direct Operations	26.2%	\$683	\$541	\$630	\$628	\$658
Non-Aff. Agency Operations	13.0%	\$3,575	\$3,165	\$3,742	\$2,937	\$2,746
Affiliated Agency Operations	21.7%	\$1,740	\$1,429	\$1,797	\$1,437	\$1,064
Title Premiums Earned	13.9%	\$5,865	\$5,149	\$6,106	\$5,035	\$4,529
Loss & LAE Incurred	(19.8)%	\$322	\$402	\$403	\$411	\$518
Operating Expense Incurred	14.5%	\$5,681	\$4,963	\$5,846	\$4,951	\$4,544
Net Operating Gain/(Loss)	76.0%	\$294	\$167	\$333	\$203	\$(6)
Loss Ratio	0.5-pts	96.9%	96.4%	95.9%	98.4%	100.4%
Expense Ratio	(2.3)-pts	5.5%	7.8%	6.6%	8.2%	11.4%
Combined Ratio	(1.8)-pts	102.4%	104.2%	102.5%	106.6%	111.8%
Net Inv. Income Earned	36.0%	\$287	\$211	\$372	\$255	\$127
Net Realized Gain/(Loss)	(6.5)%	\$110	\$117	\$115	\$144	\$129
Net Investment Gain/(Loss)	167.8%	\$8	\$(11)	\$21	\$6	\$25
Net Income	11.0%	\$118	\$106	\$135	\$151	\$154
Net Unrealized Gain/(Loss)	(47.0)%	\$58	\$110	\$5	\$87	\$43
Net Cash from Operations	216.8%	\$290	\$92	\$199	\$237	\$(66)

Life and Accident & Health Insurers

(In Millions)	<u>Chg.</u>	<u>2Q 2015</u>	<u>2Q 2014</u>	<u>2Q 2013</u>	<u>2Q 2012</u>	<u>2Q 2011</u>
Direct Written Premium	1.7%	\$389,537	\$383,124	\$377,149	\$399,023	\$383,403
Life Direct Written Premium	3.5%	\$84,710	\$81,862	\$82,327	\$86,138	\$80,592
A&H Direct Written Premium	2.0%	\$84,719	\$83,095	\$90,299	\$92,931	\$88,957
Annuities	(0.3)%	\$124,455	\$124,882	\$114,456	\$118,270	\$126,147
Deposits & Other DPW	2.5%	\$95,652	\$93,285	\$90,067	\$101,683	\$87,708
Net Earned Premium	(8.6)%	\$305,605	\$334,497	\$289,253	\$316,442	\$314,606
Net Investment Income	(0.5)%	\$87,862	\$88,288	\$85,227	\$84,025	\$85,331
General Expenses	1.8%	\$29,179	\$28,666	\$29,119	\$29,228	\$28,387
Operating Income	8.8%	\$27,432	\$25,221	\$31,267	\$24,680	\$20,999
Realized Gains/(Losses)	226.7%	\$766	\$(604)	\$(5,940)	\$(4,175)	\$(5,225)
Net Income/(Loss)	14.5%	\$28,198	\$24,617	\$25,327	\$20,505	\$15,774
ROA (Annualized)	(154.2)%	\$(6,094)	\$11,242	\$(634)	\$3,065	\$6,513
Unrealized Gains/(Losses)	0.1 pts	0.9%	0.8%	0.9%	0.8%	0.5%
Investment Yield (Annualized)	(0.1) pts	5.1%	5.2%	5.2%	5.3%	5.0%
	<u>6-mo. Chg.</u>					
Capital & Surplus	12.0%	\$362,612	\$323,629	\$330,571	\$316,152	\$313,856

Note: Adjustments to exclude affiliated amounts were made where appropriate.

Fraternal Societies

(In Millions)	Chg.	2Q 2015	2Q 2014	2Q 2013	2Q 2012	2Q 2011
Direct Written Premium & Deposits	(0.1)%	\$5,399	\$5,405	\$5,140	\$5,272	\$5,080
Life Direct Written Premium	(0.1)%	\$2,008	\$2,010	\$2,041	\$2,118	\$1,990
A&H Direct Written Premium	(1.2)%	\$314	\$318	\$329	\$340	\$347
Annuities	(0.0)%	\$3,075	\$3,077	\$2,769	\$2,812	\$2,744
Deposits & Other DWP	(1.7)%	\$320	\$326	\$407	\$392	\$395
Net Earned Premium	(0.1)%	\$5,224	\$5,231	\$4,959	\$5,074	\$4,879
Investment Income	2.0%	\$2,801	\$2,746	\$2,674	\$2,676	\$2,558
Benefits	4.3%	\$5,722	\$5,486	\$5,322	\$5,757	\$5,520
General Expenses	6.4%	\$808	\$759	\$760	\$738	\$723
Op. Inc. (before refunds to members)	(11.0)%	\$754	\$847	\$730	\$722	\$695
Refunds to Members	(4.8)%	\$319	\$335	\$330	\$406	\$418
Realized Gains/(Losses)	8.0%	\$83	\$77	\$45	\$56	\$70
Net Income/(Loss)	(12.1)%	\$518	\$589	\$444	\$372	\$347
ROA (Annualized)	(0.2) pt	0.7%	0.9%	0.7%	0.6%	0.6%
Investment Yield (Annualized)	0.0 pt	4.7%	4.7%	4.8%	5.1%	5.2%
	6-mo. Chg.					
Surplus	4.5%	\$13,034	\$12,477	\$10,033	\$9,309	\$9,631

Health Entities

(In Millions)	Chg.	2Q 2015	2Q 2014	2Q 2013	2Q 2012	2Q 2011
Direct Written Premium	12.9%	\$294,551	\$260,814	\$228,458	\$219,657	\$205,478
Net Earned Premium	13.2%	\$291,797	\$257,739	\$224,457	\$214,502	\$201,067
Net Investment Income Earned	(11.2)%	\$1,660	\$1,869	\$1,631	\$1,800	\$1,747
Underwriting Gain/(Loss)	5.2%	\$3,069	\$2,919	\$6,684	\$6,316	\$7,990
Net Income/(Loss)	(46.3)%	\$1,301	\$2,421	\$6,576	\$6,235	\$7,671
Total Hospital & Medical Exp.	13.1%	\$247,844	\$219,131	\$192,382	\$184,621	\$169,719
Loss Ratio	(0.2) pts	84.4%	84.6%	85.4%	85.7%	84.5%
Administrative Expense Ratio	0.2 pts	14.5%	14.3%	11.7%	11.4%	11.5%
Combined Ratio	0.1 pts	99.0%	98.9%	97.0%	97.1%	96.0%
Profit Margin	(0.5) pts	0.4%	0.9%	2.9%	2.9%	3.8%
Enrollment	6.1%	212	200	178	174	164
Premium PMPM	5.6%	\$232	\$219	\$211	\$206	\$206
Claims PMPM	5.3%	\$196	\$187	\$181	\$177	\$174
	6-mo. Chg.					
Capital & Surplus	(7.5)%	\$102,479	\$103,065	\$96,414	\$89,969	\$84,523

Note: Aggregate results include only health entities who file quarterly statements with the NAIC.

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