

TABLE OF CONTENTS

2007 MEDICARE SUPPLEMENT LOSS RATIOS

INTRODUCTION 1
 Qualifications 2
MEDICARE SUPPLEMENT INSURANCE EXPERIENCE SUMMARY 3
 Countrywide Summary 5
 Ten-Year Summary 6
 By State Totals 7
 Number of Covered Lives by State Map 9
INDIVIDUAL POLICIES ISSUED THROUGH 2004
 Countrywide By Direct Premiums Earned 11
 Countrywide By Company Name 23
INDIVIDUAL POLICIES ISSUED IN 2005, 2006 AND 2007
 Countrywide By Direct Premiums Earned 35
 Countrywide By Company Name 43
TOTAL INDIVIDUAL POLICIES
 Countrywide By Direct Premiums Earned 51
 Countrywide By Company Name 63
GROUP POLICIES ISSUED THROUGH 2004
 Countrywide By Direct Premiums Earned 75
 Countrywide By Company Name 81
GROUP POLICIES ISSUED IN 2005, 2006 AND 2007
 Countrywide By Direct Premiums Earned 87
 Countrywide By Company Name 91
TOTAL GROUP POLICIES
 Countrywide By Direct Premiums Earned 95
 Countrywide By Company Name 101
TOTAL POLICIES (Individual and Group)
 Countrywide By Direct Premiums Earned 107
 Countrywide By Company Name 119
MARKET SHARE BY DIRECT PREMIUMS EARNED 131
 Alabama 133
 Alaska 134
 Arizona 135
 Arkansas 136
 California 137
 Colorado 138
 Connecticut 139
 Delaware 140
 District of Columbia 141
 Florida 142

Georgia	143
Hawaii	144
Idaho	145
Illinois	146
Indiana	147
Iowa	148
Kansas	149
Kentucky	150
Louisiana	151
Maine	152
Maryland	153
Massachusetts	154
Michigan	155
Minnesota	156
Mississippi	157
Missouri	158
Montana	159
Nebraska	160
Nevada	161
New Hampshire	162
New Jersey	163
New Mexico	164
New York	165
North Carolina	166
North Dakota	167
Ohio	168
Oklahoma	169
Oregon	170
Pennsylvania	171
Rhode Island	172
South Carolina	173
South Dakota	174
Tennessee	175
Texas	176
Utah	177
Vermont	178
Virginia	179
Washington	180
West Virginia	181
Wisconsin	182
Wyoming	183
Guam	184
Puerto Rico	185
U.S. Virgin Islands	186
COMPANY INDEX	187
Sample Medicare Supplement Insurance Exhibit	201
Form	203