

Producer Licensing: Integrating Policy with Process

an online course • May 18-26, 2009 • November 9-16, 2009

This one-week online course takes you from the beginning of producer licensing through the integration of current policies and processes and up to initiatives that are on the horizon. It is an excellent learning opportunity for licensing analysts, consumer service analysts, market conduct examiners, fraud investigators and anyone interested in learning more about producer licensing and the important policies and technology shaping its future.

Learning Objectives:

The History of Producer Licensing

- Explain the early development of producer licensing
- Explain the development of NAIC producer licensing models
- Explain the development of the Gramm-Leach-Bliley Act

Licensing Reciprocity and Uniformity

- Explain why licensing reciprocity and uniformity are important
- Explain the provisions of the Producer Licensing Model Act
- Explain the state framework for reciprocal licensing
- Explain the Uniform Licensing Standards

State Licensing Process

- Explain the state licensing process
- Recognize how the uniformity standards can be incorporated into the individual states' licensing process

NAIC/NIPR Relationship

- Explain the key events that prompted the development of NIPR
- Explain the relationship between the NAIC and NIPR

The Products and Services of NIPR

- Describe the functions of NIPR
- Define and describe the products that NIPR offers
- Explain how NIPR and its products enhance producer licensing and promote uniformity
- Use the state producer licensing database

Future NAIC Activities

- Explain the current activities of the Producer Licensing Coalition
- Explain ongoing licensing concerns raised by industry
- State future policy considerations for 2009

Attention Regulators!

Your state may have unused grant funds set to expire on December 31. If your state has a remaining balance, these funds may be used to enroll in this course!



National Association of Insurance Commissioners

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Tuition

- \$295 for state insurance department staff
- \$495 for all other regulators

Tuition includes comprehensive course materials, password access to the course, assistance from course facilitators, a 24/7 Help Desk for technical problems, continuing education materials (upon request and successful completion), and the opportunity to learn and connect with others from across the country. Producer Licensing is an Insurance Regulator Professional Designation Program course.

About Learning Online

Plan to spend at least two hours a day on this course. Online courses offer great flexibility but also require self-motivation, commitment, good time management skills, and space in which to study. So be sure to plan accordingly. At www.naiconline.org, you'll find a short quiz to help you decide if learning online is the right fit for you. At this website, you'll also be able to check the technical requirements for your PC or laptop. The week preceding the course, you will receive materials, including the Handbook for Distance Learners, sent to the mailing address you supply on the registration form.

Continuing Education

Continuing education materials are sent upon request and based on successful completion of the course (refer to course syllabus for completion requirements). Six (6) hours will be listed on continuing education materials for this one-week online course.

Cancellations

Withdrawals for full refund are permitted up to three weeks before the beginning date of the course; cancellations after this date will result in no refund. Notification of cancellation must be received in writing. If issued, refunds will be mailed after the completion of the course. Substitutions are accepted up to one week before the course begins.

REGISTER online at www.naic.org/education_home.htm or complete and return the registration form below by **April 27** for the first session or **October 19** for the second. Space is limited so you are encouraged to register early. You will be contacted via e-mail with confirmation of your registration, your password, and login information.

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■ **May 18-26, 2009**

■ **Nov 9-16, 2009**

FAX TO:
(816) 460-7544

MAIL TO:
NAIC Education & Training
Post Office Box 870335
Kansas City, MO 64187-0335

FED-EX/AIR MAIL ADDRESS:
UMB Bank
Attn: Wholesale Lockbox, 6th Floor
Box 870335
928 Grand
Kansas City, MO 64106

www.naic.org/education_home.htm

Name: _____

Title: _____

State/Organization: _____

Address (No PO Boxes): _____

City: _____ State: _____ Zip: _____

Phone: _____ E-mail: _____

Tuition

- \$295 State Insurance Department staff
- \$495 All other regulators
- I am taking this as an NAIC Professional Designation course (optional for regulators)

Payment Method

- Check or Money Order payable to the NAIC (Payment must accompany registration form)
- Zone Funds (State Ins. Dept. Staff only)
- Grant Funds (State Ins. Dept. Staff only)
- Scholarship (State Ins. Dept. Staff only)
- Credit Card (We will contact you by phone to obtain payment information)