

**NAIC EDUCATION & TRAINING DEPARTMENT**  
**2009 COURSES THAT MAY BE OF INTEREST TO INTERNATIONAL REGULATORS**  
 Updated: January 12, 2009

COURSES	AUDIENCE	LEVEL	DATE	LEVEL OF INTEREST	LOCATION	INTERNATIONAL REGULATORS
<b>SELF-STUDY</b>						
<b>1. Basic Insurance Self-Study</b>	Public	Basic	Available any Monday	High	Exam taken online	\$395
Provides both a working knowledge of insurance as well as a balanced, systems-oriented perspective of how to protect and meet the needs of consumers.						
<b>SELF-STUDY BUNDLES</b>						
<b>2. Bundles of Learning–Financial Regulation</b>	Regulator Only	Basic	Available any Monday	High	NAICOnline.org	\$325
A “just-in-time” online learning where you choose the week you want to study, and the bundle that interests you. Bundle #1 (SAP & GAAP, Assets, Liabilities); Bundle #2 (Annual Statement Blanks – P & C and Life); Bundle #3 (Using the Tools, Financial Analysis, Exam Process & Procedures); Bundle #4 (Risk-Based Capital, Reinsurance, Accreditation); and Bundle #5 (Principles of Insurance).						
<b>CLASSROOM</b>						
<b>3. Intro to Financial Regulation</b>	Regulator Only	Basic	February 9 – 12	High	Kansas City, MO	\$745
Overview of basic insurance principles, annual statements, assets and liabilities, SAP and GAAP, financial analysis, examinations, accreditation, Risk-Based Capital, I-SITE, and reinsurance.						
<b>4. 2009 NAIC Insurance Fraud Training Seminar</b>	Public	All	March 18 – 19	Medium	San Diego, CA	\$695
Provides information and training in current issues and topics related to insurance fraud schemes and investigations.						
<b>5. Management and Leadership Effectiveness</b>	Regulator Only	Senior	May 11 – 13	Medium	Kansas City, MO	\$695
A comprehensive course on management and leadership including such topics as: strategic planning, budgeting, project management, interviewing and selection, ethics, conflict resolution, and many more.						
<b>6. Commissioners Forum</b>	Regulator Only	Senior	July 20 – 23	High	Kansas City, MO	\$1,499
Experts in insurance regulation cover the latest regulatory techniques. Includes discussions on emerging issues, a management simulation exercise and a communications/media workshop.						
<b>7. Market Analysis Education Course</b>	Public	Intermediate	August 24 – 26	Medium	Kansas City, MO	\$795
An overview of emerging techniques that can be used to create a structured and comprehensive market analysis program. The Market Analysis Checklist provides a step-by-step summary of how states may implement a market analysis program.						
<b>8. Principles-Based Valuation</b>	Public	Senior	September 28 – 29	High	Kansas City, MO	\$745
Learn the principles-based valuation system and how this new approach will change financial examination procedures.						
<b>9. Regulating for Solvency</b>	Regulator Only	Intermediate	November 9 – 12	High	Kansas City, MO	\$745
Covers the scope of regulatory authority; financial reporting, analysis, and examinations; receivership and guaranty funds, special functions such as P&C, actuarial, investment risk, and reinsurance; and accreditation.						

**NAIC EDUCATION & TRAINING DEPARTMENT**  
**2009 COURSES THAT MAY BE OF INTEREST TO INTERNATIONAL REGULATORS**  
 Updated: January 12, 2009

ONLINE						
<b>10. Staff Education</b>	Regulator Only	Basic	April 21 – May 19 or June 29 – July 27	High	NAICOnline.org	\$795
An introductory course for non-financial regulators, provides a comprehensive introduction to various aspects of insurance, i.e., risk, indemnity, insurable interest, pooling.						
<b>11. Regulation of Insurance Products</b>	Regulator Only	Basic	March 30 – April 20 or October 13 – Nov 3	Medium	NAICOnline.org	\$695
Learn how insurers price the products they sell, evaluate property and casualty rates, and monitor sales of life insurance. Teaches the use of such regulatory efficiency tools as SERFF, the review standards checklist, uniform product naming standards, and filing metrics.						
<b>12. Introduction to Financial Regulation</b>	Regulator Only	Basic	July 6 – August 3 or September 8 – Oct 6	High	NAICOnline.org	\$795
Overview of basic insurance principles, annual statements, assets and liabilities, SAP and GAAP, financial analysis, examinations, accreditations, Risk-Based Capital, I-SITE, and reinsurance are covered.						
<b>13. Basic Reinsurance</b>	Public	Basic	August 3 – 10 or November 9 – 16	High	NAICOnline.org	\$595
Explains the intricacies of the reinsurance industry, the types and forms of reinsurance, how risk is transferred, what is involved in reinsurance contracts, and how to apply statutory reporting requirements.						
<b>14. Risk-Based Capital</b>	Regulator Only	Intermediate	January 26 – Feb 9 or October 5 – 19	High	NAICOnline.org	\$595
Provides regulators with an overview of RBC.						

**Self-Study.** Six weeks is allowed for reading/studying the materials/text. An examination is then taken online. Must begin on a Monday and give two weeks notice when enrolling.

**Self-Study Bundles.** Online self-study including listening to lectures, reading materials, taking quizzes, and completing assignments. Consists of units from the Introduction to Financial Regulation course and are “bundled” for just-in-time training on specific topics. No facilitator.

**Classroom.** Traditional classroom setting, generally held at the NAIC Headquarters in Kansas City. Classroom courses held at the NAIC Headquarters may have a maximum of 45 students. Classroom courses open to the public held in other locations generally have no limitations on the number of registrations. For regulator-only courses, the number of international regulators is limited to no more than two from a country, with a maximum of four international regulators – until the registration deadline closes. If space remains, additional international regulators will be accepted on a space-available basis.

**Online.** Length ranges from one to four weeks. Facilitated, asynchronous, online courses requiring 2-3 hours of time per day during the course. Can access 24 hours a day, seven days a week during the course. Depending on the course, activities may include listening to lectures, reading, small group work, online discussions, and other activities. Enrollment is limited to allow for a quality learning experience. For regulator-only courses, the number of international regulators is limited to no more than two from a country, with a maximum of four international regulators – until the registration deadline closes. If space remains, additional international regulators will be accepted on a space-available basis.